

RTD Coffee in Spain

November 2025

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RTD Coffee in Spain - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

RTD coffee continues to rise as innovation and plant-based formats broaden appeal

INDUSTRY PERFORMANCE

RTD coffee continues to rise amid strong coffee culture

Innovative formats target premium segment and young Spaniards

WHAT'S NEXT?

Innovation and sustainability set to drive growth

Speciality coffee and functionality lead the way

Regulatory challenges ahead: the impact of the EU Deforestation Law on RTD coffee in Spain

COMPETITIVE LANDSCAPE

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Starbucks posts fastest growth while plant-based innovation accelerates

CHANNELS

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Soft Drinks in Spain - Industry Overview

EXECUTIVE SUMMARY

Health, affordability and retail diversification shape soft drinks performance in Spain

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INDUSTRY PERFORMANCE

Health positioning boosts sales in soft drinks in Spain

Channel diversity and affordability have key impact

Health and wellness trends push premiumisation

WHAT'S NEXT?

Further rises anticipated for volume sales in soft drinks

Private label set to expand

Innovation will lead to greater fragmentation in competitive landscape

COMPETITIVE LANDSCAPE

Mercadona maintains overall leadership while Coca-Cola sees success through iconic brands and persistent innovation Nestlé rises through popular brands in bottled water

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