

# Other Hot Drinks in the Netherlands

December 2025

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# Other Hot Drinks in the Netherlands - Category analysis

#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Increase in the cost of cocoa undermines volumes and boosts interest in private label products

#### INDUSTRY PERFORMANCE

Spike in costs of cocoa impacts other hot drinks

Chocolate-based flavoured powder drinks faces stiff competition from RTD products

#### WHAT'S NEXT?

Value sales to grow, but volume to continue to see a steady decline

Hard pods might be the only viable route for product development

Popularity sports nutrition could help and hinder other hot drinks

#### COMPETITIVE LANDSCAPE

Nestlé holds clear lead in other hot drinks

Private label attracting price-conscious consumers

#### **CHANNELS**

Supermarkets remains the dominant retail channel, but offer is limited

Discounters gains share as prices rise

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## Hot Drinks in the Netherlands - Industry Overview

## **EXECUTIVE SUMMARY**

Price increases reshaping consumption patterns

## **KEY DATA FINDINGS**

# INDUSTRY PERFORMANCE

Volumes falling

Price rises limiting growth potential of premium products

# WHAT'S NEXT?

Changing consumption habits

Douwe Egberts likely to retain lead, but faces growing competition

Growing focus on sustainability

## COMPETITIVE LANDSCAPE

Douwe Egberts faces ongoing issues due to its relationship with major retailers Smaller players seeing strong growth

## **CHANNELS**

Supermarkets dominant, but suffering from changing market dynamics

Discounters registering increase in share

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