

# Coffee in Norway

December 2025

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# Coffee in Norway - Category analysis

## **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Premiumisation, price rises, and eco-certified offerings support value growth for coffee

#### INDUSTRY PERFORMANCE

Rising prices drive value sales of coffee, while volume growth struggles

Fresh coffee beans drives value sales through premiumisation and a strong retail presence

#### WHAT'S NEXT?

Rising coffee sales are expected amid price fluctuations in Norway

Evolving tastes and health trends are set to fuel innovation in Norway's coffee

Operational efficiency and sustainability are set to shape coffee in Norway

## COMPETITIVE LANDSCAPE

Jacobs Douwe Egberts Norge AS improves its lead through a wide range of coffee options Joh. Johannson Kaffe drives dynamic growth amid shifting consumer preferences in Norway

#### **CHANNELS**

Discounters leads coffee distribution as other channels gain share in Norway

Retail e-commerce drives growth through offering convenience and a wide range of goods

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# Hot Drinks in Norway - Industry Overview

## **EXECUTIVE SUMMARY**

Health, price rises and evolving consumer preferences shape hot drinks in Norway

# **KEY DATA FINDINGS**

## INDUSTRY PERFORMANCE

Shifting purchasing habits as rising costs reshape hot drinks in Norway

Health-led preferences drive rising demand for functional and ethically sourced hot drinks

A growing preference for ready-to-drink options intensifies competition for hot drinks

## WHAT'S NEXT?

Price pressures will drive value growth as consumers shift towards more affordable hot drink options Sustainability and transparency are set to become key drivers in hot drinks in Norway Cold brewed drinks are expected to challenge sales of hot drinks across the forecast period

## COMPETITIVE LANDSCAPE

Jacobs Douwe Egberts Norge AS maintains its leadership across hot drinks in Norway Joh. Johannson Kaffe records dynamic growth through established coffee brands

#### **CHANNELS**

Discounters leads hot drinks distribution as price-conscious consumers drive growth

Retail e-commerce drives growth as consumers appreciate convenience and a wide assortment

Historic coffee prices reshape consumer behaviour across on-trade and off-trade channels

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