

# **Bottled Water in South Africa**

November 2025

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## Bottled Water in South Africa - Category analysis

#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Bottled water sees sustained demand as water security concerns and affordability shape behaviour

#### INDUSTRY PERFORMANCE

Complex water issues support sales in bottled water

Still bottled water sees growth fuelled by promotions and accessibility

#### WHAT'S NEXT?

South Africa's water scarcity ensures continued demand for bottled water

SANBWA improves efficiency and waste control in water use

Stricture guidelines enhance consumer trust in bottled water products

#### COMPETITIVE LANDSCAPE

Coca-Cola remains leading company while AQuelle heads up brands

Private label players gain greater ground

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Supermarkets as preferred channel for bottled water purchases

Retail e-commerce rises fastest

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Soft drinks sees moderate volume growth as affordability and investment shape performance

## KEY DATA FINDINGS

Soft drinks sees moderate volume growth as affordability and investment shape performance

## INDUSTRY PERFORMANCE

Advancements in production supports growth, while consumers focus on affordability

Premiumisation and sustainability remain key trends in soft drinks

E-commerce boosts engagement, and brands respond to anticipated sugar tax

## WHAT'S NEXT?

Rising sales, sugar tax and new labelling requirements

Health and wellness trends will have continued impact on development Distribution to become increasingly digital

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