

RTD Coffee in the Netherlands

November 2025

Table of Contents

RTD Coffee in the Netherlands - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

RTD coffee thriving despite price increases

INDUSTRY PERFORMANCE

RTD coffee hit by price increases

RTD coffee is hot in the Netherlands

WHAT'S NEXT?

Strong growth expected for RTD coffee

Consumers more aware of sustainability issues around coffee

RTD coffee will grow into a mainstream category if it can reach consumers outside the major urban areas

COMPETITIVE LANDSCAPE

Starbucks leads the way

Nestlé looking to establish itself in RTD coffee with new Nescafé range

CHANNELS

Discounters has significant share in RTD coffee

Convenience retailers focused on building RTD coffee sales

CATEGORY DATA

Table 1 - Off-trade Sales of RTD Coffee: Volume 2020-2025

Table 2 - Off-trade Sales of RTD Coffee: Value 2020-2025

Table 3 - Off-trade Sales of RTD Coffee: % Volume Growth 2020-2025

Table 4 - Off-trade Sales of RTD Coffee: % Value Growth 2020-2025

Table 5 - NBO Company Shares of Off-trade RTD Coffee: % Volume 2021-2025

Table 6 - LBN Brand Shares of Off-trade RTD Coffee: % Volume 2022-2025

Table 7 - NBO Company Shares of Off-trade RTD Coffee: % Value 2021-2025

Table 8 - LBN Brand Shares of Off-trade RTD Coffee: % Value 2022-2025

Table 9 - Forecast Off-trade Sales of RTD Coffee: Volume 2025-2030

Table 10 - Forecast Off-trade Sales of RTD Coffee: Value 2025-2030

Table 11 - Forecast Off-trade Sales of RTD Coffee: % Volume Growth 2025-2030

Table 12 - Forecast Off-trade Sales of RTD Coffee: % Value Growth 2025-2030

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Soft Drinks in the Netherlands - Industry Overview

EXECUTIVE SUMMARY

Soft drinks seeing an upturn

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Weather conditions boost demand, but price rises constrain growth Shift towards healthier products and marketing tie-ins

WHAT'S NEXT?

Manufacturers need to focus on value

Health and wellness to remain key

Red Bull challenging Coca-Cola for top spot

COMPETITIVE LANDSCAPE

Coca-Cola holds presence across soft drinks

Smaller local companies benefit from clean, modern design and transparency

CHANNELS

Supermarkets dominates distribution of soft drinks

Retail e-commerce proving popular amongst large, busy households

Foodservice vs retail split

MARKET DATA

- Table 13 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2020-2025
- Table 14 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2020-2025
- Table 15 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2020-2025
- Table 16 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2020-2025
- Table 17 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2025
- Table 18 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2025
- Table 19 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2025
- Table 20 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2025
- Table 21 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2020-2025
- Table 22 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2020-2025
- Table 23 Off-trade Sales of Soft Drinks by Category: Value 2020-2025
- Table 24 Off-trade Sales of Soft Drinks by Category: % Value Growth 2020-2025
- Table 25 Sales of Soft Drinks by Total Fountain On-trade: Volume 2020-2025
- Table 26 Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2020-2025
- Table 27 NBO Company Shares of Total Soft Drinks (RTD): % Volume 2021-2025
- Table 28 LBN Brand Shares of Total Soft Drinks (RTD): % Volume 2022-2025
- Table 29 NBO Company Shares of On-trade Soft Drinks (RTD): % Volume 2021-2025
- Table 30 LBN Brand Shares of On-trade Soft Drinks (RTD): % Volume 2022-2025
- Table 31 NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2021-2025
- Table 32 LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2022-2025
- Table 33 NBO Company Shares of Off-trade Soft Drinks: % Value 2021-2025
- Table 34 LBN Brand Shares of Off-trade Soft Drinks: % Value 2022-2025
- Table 35 Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2020-2025
- Table 36 Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2020-2025
- Table 37 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2020-2025
- Table 38 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2025
- Table 39 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2025-2030
- Table 40 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2025-2030
- Table 41 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2025-2030
- Table 42 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2025-2030
- Table 43 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2025-2030
- Table 44 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2025-2030
- Table 45 Forecast Off-trade Sales of Soft Drinks by Category: Value 2025-2030
- Table 46 Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2025-2030
- Table 47 Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2025-2030
- Table 48 Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2025-2030

APPENDIX

Fountain sales in the Netherlands

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SOURCES

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