

Health and Wellness in Mexico

August 2024

Table of Contents

Health and Wellness in Mexico

EXECUTIVE SUMMARY

Health and wellness in focus

Consumer weight trends

Consumer diet trends

Health-related deaths

Blood pressure and cholesterol levels

Diabetes prevalence

DISCLAIMER

HW Hot Drinks in Mexico

KEY DATA FINDINGS

2023 DEVELOPMENTS

No caffeine hot drinks record the strongest sales as consumers reduce caffeine to support health

The natural claim rises as consumers become wary of artificial ingredients

Weight management and no fat hot drinks benefit from government legislations

PROSPECTS AND OPPORTUNITIES

Functional hot drink innovations gain ground as consumers reach for added benefits

Organic hot drinks rise as consumers look for natural products to benefit health

Dietary habits continue to change, supporting the vegetarian hot drinks landscape

MARKET DATA

- Table 1 Sales of Hot Drinks by Health and Wellness Type: Value 2019-2023
- Table 2 Sales of Hot Drinks by Health and Wellness Type: % Value Growth 2019-2023
- Table 3 Company Shares of Organic Hot Drinks (Biggest HW Type in Global Hot Drinks): % Value 2019-2023
- Table 4 Company Shares of Natural Hot Drinks (2nd Biggest HW Type in Global Hot Drinks): % Value 2019-2023
- Table 5 Company Shares of Gluten Free Hot Drinks (3rd Biggest HW Type in Global Hot Drinks): % Value 2019-2023
- Table 6 Company Shares of Good Source of Vitamins Hot Drinks (4th Biggest HW Type in Global Hot Drinks): % Value 2019-2023
- Table 7 Company Shares of No Allergens Hot Drinks (5th Biggest HW Type in Global Hot Drinks): % Value 2019-2023
- Table 8 Forecast Sales of Hot Drinks by Health and Wellness Type: Value 2023-2028
- Table 9 Forecast Sales of Hot Drinks by Health and Wellness Type: % Value Growth 2023-2028

HW Soft Drinks in Mexico

KEY DATA FINDINGS

2023 DEVELOPMENTS

Government legislations support sales of weight management soft drinks

Natural soft drinks' strong performance is linked to rising concerns surrounding artificial ingredients

Consumers reach for functional and fortified options as a convenient way to improve health

PROSPECTS AND OPPORTUNITIES

Low and no fat gains pace as consumers look to manage weight through their soft drink choice

Brain health and memory soft drinks record double-digit growth across the forecast period

Organic and natural soft drinks gain appeal as consumers shift away from artificial ingredients

MARKET DATA

Table 10 - Sales of Soft Drinks by Health and Wellness Type: Value 2019-2023

Table 11 - Sales of Soft Drinks by Health and Wellness Type: % Value Growth 2019-2023

Table 12 - Company Shares of No Sugar Soft Drinks (Biggest HW Type in Global Soft Drinks): % Value 2019-2023

- Table 13 Company Shares of Energy Boosting Soft Drinks (2nd Biggest HW Type in Global Soft Drinks): % Value 2019-2023
- Table 14 Company Shares of Natural Soft Drinks (3rd Biggest HW Type in Global Soft Drinks): % Value 2019-2023
- Table 15 Company Shares of Good Source of Vitamins Soft Drinks (4th Biggest HW Type in Global Soft Drinks): % Value 2019-2023
- Table 16 Company Shares of Gluten Free Soft Drinks (5th Biggest HW Type in Global Soft Drinks): % Value 2019-2023
- Table 17 Forecast Sales of Soft Drinks by Health and Wellness Type: Value 2023-2028
- Table 18 Forecast Sales of Soft Drinks by Health and Wellness Type: % Value Growth 2023-2028

HW Snacks in Mexico

KEY DATA FINDINGS

2023 DEVELOPMENTS

Gluten free leads the landscape, increasingly embraced by consumers without intolerances Growth for plant-based snacks as more consumers look to avoid dairy Rising diabetes and obesity concerns drive double-digit growth for no sugar snacks

PROSPECTS AND OPPORTUNITIES

Snack innovations to offer fortified and functional options that align with health goals Low fat products gain ground as government initiatives shape product innovations Keto snacks increase appeal as consumers look for specific diets to manage weight

MARKET DATA

- Table 19 Sales of Snacks by Health and Wellness Type: Value 2019-2023
- Table 20 Sales of Snacks by Health and Wellness Type: % Value Growth 2019-2023
- Table 21 Company Shares of Gluten Free Snacks (Biggest HW Type in Global Snacks): % Value 2019-2023
- Table 22 Company Shares of Vegetarian Snacks (2nd Biggest HW Type in Global Snacks): % Value 2019-2023
- Table 23 Company Shares of Organic Snacks (3rd Biggest HW Type in Global Snacks): % Value 2019-2023
- Table 24 Company Shares of Vegan Snacks (4th Biggest HW Type in Global Snacks): % Value 2019-2023
- Table 25 Company Shares of No Allergens Snacks (5th Biggest HW Type in Global Snacks): % Value 2019-2023
- Table 26 Forecast Sales of Snacks by Health and Wellness Type: Value 2023-2028
- Table 27 Forecast Sales of Snacks by Health and Wellness Type: % Value Growth 2023-2028

HW Dairy Products and Alternatives in Mexico

KEY DATA FINDINGS

2023 DEVELOPMENTS

Good source of vitamins leads sales as consumers appreciate added health benefits

Vegan dairy products and alternatives gain ground as plant-based lifestyles rise

Packaging and production regulations partner with obesity concerns to influence buying habits

PROSPECTS AND OPPORTUNITIES

High protein gains relevance as consumers focus on diet and exercise regimes

The lactose free claim drives growth, as consumers without intolerances look for gut health benefits

The natural claim gains ground as consumers become wary of artificial ingredients and ultra processed foods

MARKET DATA

- Table 28 Sales of Dairy Products and Alternatives by Health and Wellness Type: Value 2019-2023
- Table 29 Sales of Dairy Products and Alternatives by Health and Wellness Type: % Value Growth 2019-2023
- Table 30 Company Shares of Organic Dairy Products and Alternatives (Biggest HW Type in Global Dairy Products and Alternatives): % Value 2019-2023
- Table 31 Company Shares of Good Source of Minerals Dairy Products and Alternatives (2nd Biggest HW Type in Global Dairy Products and Alternatives): % V
- Table 32 Company Shares of Gluten Free Dairy Products and Alternatives (3rd Biggest HW Type in Global Dairy Products and Alternatives): % Value

2019-20

- Table 33 Company Shares of Lactose Free Dairy Products and Alternatives (4th Biggest HW Type in Global Dairy Products and Alternatives): % Value 2019-2
- Table 34 Company Shares of Low Fat Dairy Products and Alternatives (5th Biggest HW Type in Global Dairy Products and Alternatives): % Value 2019-2023
- Table 35 Forecast Sales of Dairy Products and Alternatives by Health and Wellness Type: Value 2023-2028
- Table 36 Forecast Sales of Dairy Products and Alternatives by Health and Wellness Type: % Value Growth 2023-2028

HW Cooking Ingredients and Meals in Mexico

KEY DATA FINDINGS

2023 DEVELOPMENTS

Natural is the leading health and wellness claim as concerns around artificial ingredients rise Double-digit growth for omega 3 edible oils, offering positive health benefits

Rising interest in plant-based food to support demand for vegan and dairy free products

PROSPECTS AND OPPORTUNITIES

Natural products lead sales as concerns surrounding ultra-processed foods rise

Trans fat regulations shape innovations and buying habits in cooking ingredients and meals

A rising number of consumers without intolerances choose gluten free goods

MARKET DATA

- Table 37 Sales of Cooking Ingredients and Meals by Health and Wellness Type: Value 2019-2023
- Table 38 Sales of Cooking Ingredients and Meals by Health and Wellness Type: % Value Growth 2019-2023
- Table 39 Company Shares of Organic Cooking Ingredients and Meals (Biggest HW Type in Global Cooking Ingredients and Meals): % Value 2019-2023
- Table 40 Company Shares of Gluten Free Cooking Ingredients and Meals (2nd Biggest HW Type in Global Cooking Ingredients and Meals): % Value 2019-2023
- Table 41 Company Shares of Vegetarian Cooking Ingredients and Meals (3rd Biggest HW Type in Global Cooking Ingredients and Meals): % Value 2019-2023
- Table 42 Company Shares of Vegan Cooking Ingredients and Meals (4th Biggest HW Type in Global Cooking Ingredients and Meals): % Value 2019-2023
- Table 43 Company Shares of Natural Cooking Ingredients and Meals (5th Biggest HW Type in Global Cooking Ingredients and Meals): % Value 2019-2023
- Table 44 Forecast Sales of Cooking Ingredients and Meals by Health and Wellness Type: Value 2023-2028
- Table 45 Forecast Sales of Cooking Ingredients and Meals by Health and Wellness Type: % Value Growth 2023-2028

HW Staple Foods in Mexico

KEY DATA FINDINGS

2023 DEVELOPMENTS

Rising demand for gluten free good as consumers without intolerances appreciate the claim Vegan and plant-based claims gain ground as consumers migrate to meat free diets Regulation for trans fats influence innovations and buying habits across staple foods

PROSPECTS AND OPPORTUNITIES

Gluten free and lactose free claims gain pace as gut health becomes a priority
High protein registers ongoing growth as consumers look to support healthier lifestyles
No allergens registers strong growth as consumers' awareness of allergies grow

MARKET DATA

Table 46 - Sales of Staple Foods by Health and Wellness Type: Value 2019-2023

Table 47 - Sales of Staple Foods by Health and Wellness Type: % Value Growth 2019-2023

- Table 48 Company Shares of Gluten Free Staple Foods (Biggest HW Type in Global Staple Foods): % Value 2019-2023
- Table 49 Company Shares of Organic Staple Foods (2nd Biggest HW Type in Global Staple Foods): % Value 2019-2023
- Table 50 Company Shares of High Fibre Staple Foods (3rd Biggest HW Type in Global Staple Foods): % Value 2019-2023
- Table 51 Company Shares of Vegetarian Staple Foods (4th Biggest HW Type in Global Staple Foods): % Value 2019-2023
- Table 52 Company Shares of No Allergens Staple Foods (5th Biggest HW Type in Global Staple Foods): % Value 2019-2023
- Table 53 Forecast Sales of Staple Foods by Health and Wellness Type: Value 2023-2028
- Table 54 Forecast Sales of Staple Foods by Health and Wellness Type: % Value Growth 2023-2028

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focusing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/health-and-wellness-in-mexico/report.