

# Carbonates in Morocco

November 2025

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# Carbonates in Morocco - Category analysis

## **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Health awareness and convenience shape carbonates during 2025 in Morocco

#### INDUSTRY PERFORMANCE

Flat off-trade volume growth for carbonates amid economic recovery and rising health awareness Rising health awareness drives growth in reduced sugar carbonates during 2025

#### WHAT'S NEXT?

Modest growth is forecast for carbonates amid health awareness and category maturity
Innovate packaging will respond to affordability and sustainability challenges
Taxation, health, and sustainability are expected to shape carbonates across the forecast period

## COMPETITIVE LANDSCAPE

Coca-Cola Morocco maintains its leadership through strategic agility and consumer confidence Local agility drives growth for Sodalmu SA's in carbonates during 2025

#### **CHANNELS**

Small local grocers retains its lead through convenience, while providing single-serving formats Vending and forecourt retailers drive growth while discounters expands during 2025

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# Soft Drinks in Morocco - Industry Overview

# **EXECUTIVE SUMMARY**

Affordability, health trends, and on-the-go consumption drives growth for soft drinks

# **KEY DATA FINDINGS**

#### INDUSTRY PERFORMANCE

Macroeconomic recovery and evolving retail dynamics drive soft drink sales in 2025 Health consciousness and sugar reduction shape consumer preferences Trust, sustainability, and packaging influence soft drinks dynamic in 2025

#### WHAT'S NEXT?

Growth is expected to be driven by economic recovery, urbanisation and health awareness Innovation and product diversification are expected to meet evolving consumer preferences Price sensitivity, promotions, and widespread distribution will remain key

# COMPETITIVE LANDSCAPE

Les Eaux Minérales d'Oulmès and Coca-Cola Morocco leads soft drinks in 2025 Les Eaux Minérales d'Oulmès and Agro Juice Processing SA drive growth in 2025

# **CHANNELS**

Small local grocers drives sales while discounters continues to expand in Morocco The on-trade channel outpaces off-trade amid tourism-driven demand and premiumisation

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