

Eyewear in South Africa

June 2024

Table of Contents

Eyewear in South Africa

EXECUTIVE SUMMARY

Eyewear in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

What next for eyewear?

MARKET DATA

Table 1 - Sales of Eyewear by Category: Volume 2019-2024

Table 2 - Sales of Eyewear by Category: Value 2019-2024

Table 3 - Sales of Eyewear by Category: % Volume Growth 2019-2024

Table 4 - Sales of Eyewear by Category: % Value Growth 2019-2024

Table 5 - NBO Company Shares of Eyewear: % Value 2019-2023

Table 6 - LBN Brand Shares of Eyewear: % Value 2020-2023

Table 7 - Distribution of Eyewear by Format: % Value 2019-2024

Table 8 - Forecast Sales of Eyewear by Category: Volume 2024-2029

Table 9 - Forecast Sales of Eyewear by Category: Value 2024-2029

Table 10 - Forecast Sales of Eyewear by Category: % Volume Growth 2024-2029

Table 11 - Forecast Sales of Eyewear by Category: % Value Growth 2024-2029

DISCLAIMER

SOURCES

Summary 1 - Research Sources

Contact Lenses and Solutions in South Africa.

KEY DATA FINDINGS

2024 DEVELOPMENTS

Contact lenses driven by younger consumers in South Africa

Rising expense of contact lenses pressures local consumers

Private label offers more affordable contact lenses

PROSPECTS AND OPPORTUNITIES

South Africans will continue to purchase contact lenses as a lifestyle choice

Consumers increasingly consider LASIK eye surgery

Consumers increasingly turn to e-commerce to purchase contact lenses

CATEGORY DATA

Table 12 - Sales of Contact Lenses by Category: Volume 2019-2024

Table 13 - Sales of Contact Lenses by Category: Value 2019-2024

Table 14 - Sales of Contact Lenses by Category: % Volume Growth 2019-2024

Table 15 - Sales of Contact Lenses by Category: % Value Growth 2019-2024

Table 16 - Sales of Contact Lens Solutions: Value 2019-2024

Table 17 - Sales of Contact Lens Solutions: % Value Growth 2019-2024

Table 18 - Sales of Contact Lenses by Type: % Value 2019-2024

Table 19 - Sales of Daily Disposable Lenses (DD) by Material: % Value 2019-2024

Table 20 - Sales of Daily Disposable Lenses (DD) by Condition: % Value 2019-2024

Table 21 - Sales of Frequent Replacement Lenses (FRP) by Material: % Value 2019-2024

Table 22 - Sales of Frequent Replacement Lenses (FRP) by Condition: % Value 2019-2024

Table 23 - NBO Company Shares of Contact Lenses: % Value 2019-2023

- Table 24 LBN Brand Shares of Contact Lenses: % Value 2020-2023
- Table 25 Distribution of Contact Lenses by Format: % Value 2019-2024
- Table 26 Distribution of Contact Lens Solutions by Format: % Value 2019-2024
- Table 27 Forecast Sales of Contact Lenses by Category: Volume 2024-2029
- Table 28 Forecast Sales of Contact Lenses by Category: Value 2024-2029
- Table 29 Forecast Sales of Contact Lenses by Category: % Volume Growth 2024-2029
- Table 30 Forecast Sales of Contact Lenses by Category: % Value Growth 2024-2029
- Table 31 Forecast Sales of Contact Lens Solutions: Value 2024-2029
- Table 32 Forecast Sales of Contact Lens Solutions: % Value Growth 2024-2029

Spectacles in South Africa

KEY DATA FINDINGS

2024 DEVELOPMENTS

Spectacles remain a priority for consumers despite economic hardship Consumers seek more affordable options when purchasing spectacles Increasing number of consumers rely on government initiatives for spectacles

PROSPECTS AND OPPORTUNITIES

Outsourcing spectacle frames from China likely to gain greater momentum Specsavers offers children free spectacles

Consumers will continue to predominantly buy spectacles from optical goods stores

CATEGORY DATA

- Table 33 Sales of Spectacles by Category: Volume 2019-2024
- Table 34 Sales of Spectacles by Category: Value 2019-2024
- Table 35 Sales of Spectacles by Category: % Volume Growth 2019-2024
- Table 36 Sales of Spectacles by Category: % Value Growth 2019-2024
- Table 37 Sales of Spectacle Lenses by Type: % Value 2019-2024
- Table 38 NBO Company Shares of Spectacles: % Value 2019-2023
- Table 39 LBN Brand Shares of Spectacles: % Value 2020-2023
- Table 40 Distribution of Spectacles by Format: % Value 2019-2024
- Table 41 Forecast Sales of Spectacles by Category: Volume 2024-2029
- Table 42 Forecast Sales of Spectacles by Category: Value 2024-2029
- Table 43 Forecast Sales of Spectacles by Category: % Volume Growth 2024-2029
- Table 44 Forecast Sales of Spectacles by Category: % Value Growth 2024-2029

Sunglasses in South Africa

KEY DATA FINDINGS

2024 DEVELOPMENTS

Most local consumers refrain from purchasing sunglasses in economic climate Luxury sunglasses are only purchased when on promotion Consumers move online to find competitive prices from overseas platforms

PROSPECTS AND OPPORTUNITIES

Influx of tourists to South Africa could benefit luxury sunglasses Sunglass Hut expands its reach via Woolworths Bash online offers consumers both mass and luxury sunglasses

CATEGORY DATA

Table 45 - Sales of Sunglasses: Volume 2019-2024

Table 46 - Sales of Sunglasses: Value 2019-2024

Table 47 - Sales of Sunglasses: % Volume Growth 2019-2024

Table 48 - Sales of Sunglasses: % Value Growth 2019-2024

Table 49 - NBO Company Shares of Sunglasses: % Value 2019-2023

Table 50 - LBN Brand Shares of Sunglasses: % Value 2020-2023

Table 51 - Distribution of Sunglasses by Format: % Value 2019-2024

Table 52 - Forecast Sales of Sunglasses: Volume 2024-2029

Table 53 - Forecast Sales of Sunglasses: Value 2024-2029

Table 54 - Forecast Sales of Sunglasses: % Volume Growth 2024-2029

Table 55 - Forecast Sales of Sunglasses: % Value Growth 2024-2029

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focusing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/eyewear-in-south-africa/report.