

Baked Goods in Guatemala

November 2025

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Baked Goods in Guatemala - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Artisanal channel continues to dominate

INDUSTRY PERFORMANCE

Tortillas continue to account for most value sales

Cakes and pastries register highest value growth

WHAT'S NEXT

Stable growth over forecast period

Growing focus on offerings with a healthier positioning, as well as sustainability

Private label makes gains

COMPETITIVE LANDSCAPE

Bimbo continues to have commanding lead

Artisanal channel combined dominates

CHANNELS

Food specialists, including tortillerías and panaderías, dominate

Supermarkets and e-commerce make gains

CATEGORY DATA

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Staple Foods in Guatemala - Industry Overview

EXECUTIVE SUMMARY

Stable growth, supported by continuing population growth

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Players adapt to high price sensitivity

Less mature segments register higher value growth

Rising health consciousness influencing product development

WHAT'S NEXT?

Stable outlook over forecast period

Growing demand for healthier options

Increasing interest in ethnic cuisines

COMPETITIVE LANDSCAPE

Local players have significant foothold, though multinationals also have a presence Consumers becoming more open to private label

CHANNELS

Small local grocers continue to dominate E-commerce gains most value share

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