

# Sauces, Dips and Condiments in Uruguay

November 2025

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# Sauces, Dips and Condiments in Uruguay - Category analysis

#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Overall demand for sauces, dips and condiments remains buoyant

#### INDUSTRY PERFORMANCE

Most categories continue to show robust growth in volume and current value sales Increasing popularity of Asian cuisine boosts consumption of soy sauces

#### WHAT'S NEXT?

Sauces, dips and condiments retains solid growth prospects

Chili sauces expected to be the fastest developing category

Health-oriented options likely to feature prominently among new launches

### COMPETITIVE LANDSCAPE

Unilever remains the clear leader COUSA is the best performing company

#### **CHANNELS**

Small local grocers channel benefits most from drop in cross-border shopping

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# Cooking Ingredients and Meals in Uruguay - Industry Overview

### **EXECUTIVE SUMMARY**

Upward pressure on unit prices boosts current value sales growth

## **KEY DATA FINDINGS**

### INDUSTRY PERFORMANCE

Cross-border shopping trips to Argentina become less economical Consumer choices increasingly shaped by health concerns Private label products continue to gain popularity

#### WHAT'S NEXT?

Outlook for cooking ingredients and meals remains bright

Frozen ready meals and chili sauces expected to be the most dynamic categories

Consumption of dried ready meals and packaged soup set to continue declining

#### COMPETITIVE LANDSCAPE

Cía Oleaginosa Uruguaya SA (COUSA) maintains overall lead Los Ranchos Srl is the most dynamic company in value growth terms

#### **CHANNELS**

Supermarkets remains the most important distribution channel Penetration of e-commerce continues to rise

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