

Sauces, Dips and Condiments in Croatia

November 2025

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Sauces, Dips and Condiments in Croatia - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

More stable pricing with growth supported by innovation

INDUSTRY PERFORMANCE

Promotional intensity limits value upside as innovation broadens the offer Mustard emerges as the most dynamic growth contributor in 2025

WHAT'S NEXT?

Steady, innovation-led growth expected as pricing stabilises and quality improves
Health and wellness trends centre on simpler, cleaner formulations
Processing and packaging upgrades transform production efficiency and sustainability

COMPETITIVE LANDSCAPE

Zvijezda consolidates leadership through portfolio strength and disciplined pricing Podravka delivers fastest growth on innovation and capacity expansion

CHANNELS

Supermarkets dominate as range depth and promotional activity anchor sales

Online retail accelerates as convenience and discoverability enhance penetration

CATEGORY DATA

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Cooking Ingredients and Meals in Croatia - Industry Overview

EXECUTIVE SUMMARY

Sales benefit from unit price stabilisation

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Trade dynamics and input volatility shape the competitive landscape Tourism boosts shelf-stable meals and convenience lines Quality control and provenance gain importance

WHAT'S NEXT?

Steady growth outlook led by sauces, meals and convenience innovation Domestic production investments reinforce competitiveness Modern retail and digital fulfilment drive future channel dynamics

COMPETITIVE LANDSCAPE

Podravka consolidates leadership through investment and innovation Fortenova Grupa drives fastest growth through pricing strategy and brand agility Private label performance remains mixed but strategically important

CHANNELS

Supermarkets consolidate leadership through range, promotions and tourist reach E-commerce accelerates as digital habits deepen

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