

Sauces, Dips and Condiments in Poland

November 2025

Table of Contents

Sauces, Dips and Condiments in Poland - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Shift from dining out to dining in boosts demand

INDUSTRY PERFORMANCE

Solid category growth supported by variety, accessibility and home cooking Tomato pastes and purées stand out as the most dynamic subcategory

WHAT'S NEXT?

Sustained growth expected as experimentation and affordability drive sales Health, quality and natural ingredients to steer product development

COMPETITIVE LANDSCAPE

Nestlé Polska SA retains leadership through trusted national brands Organic and private label products drive dynamism in 2025

CHANNELS

Discounters strengthen leadership through price, promotions and reach Small local grocers and forecourt retailers expand through convenience

CATEGORY DATA

- Table 1 Sales of Sauces, Dips and Condiments by Category: Volume 2020-2025
- Table 2 Sales of Sauces, Dips and Condiments by Category: Value 2020-2025
- Table 3 Sales of Sauces, Dips and Condiments by Category: % Volume Growth 2020-2025
- Table 4 Sales of Sauces, Dips and Condiments by Category: % Value Growth 2020-2025
- Table 5 Sales of Liquid Recipe Sauces by Type: % Value 2020-2025
- Table 6 Sales of Other Sauces and Condiments by Type: Rankings 2020-2025
- Table 7 NBO Company Shares of Sauces, Dips and Condiments: % Value 2021-2025
- Table 8 LBN Brand Shares of Sauces, Dips and Condiments: % Value 2022-2025
- Table 9 Distribution of Sauces, Dips and Condiments by Format: % Value 2020-2025
- Table 10 Forecast Sales of Sauces, Dips and Condiments by Category: Volume 2025-2030
- Table 11 Forecast Sales of Sauces, Dips and Condiments by Category: Value 2025-2030
- Table 12 Forecast Sales of Sauces, Dips and Condiments by Category: % Volume Growth 2025-2030
- Table 13 Forecast Sales of Sauces, Dips and Condiments by Category: % Value Growth 2025-2030

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Cooking Ingredients and Meals in Poland - Industry Overview

EXECUTIVE SUMMARY

Value growth largely due to higher costs and higher prices

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Healthier choices gain importance as consumers embrace cleaner labels Convenience stores expand reach as proximity shopping strengthens

WHAT'S NEXT?

Steady forecast growth supported by essential categories and product diversity Competitive landscape evolves as retailers strengthen private label offerings Discounters to retain dominance while convenience formats gain ground

COMPETITIVE LANDSCAPE

Unilever Polska SA retains leadership in a fragmented, competitive market Zabka Polska and smaller specialists drive dynamism through innovation and reach

CHANNELS

Discounters consolidate leadership through price competitiveness and product breadth Forecourt retailers gain traction with convenience and on-the-go meal options

MARKET DATA

- Table 14 Sales of Cooking Ingredients and Meals by Category: Volume 2020-2025
- Table 15 Sales of Cooking Ingredients and Meals by Category: Value 2020-2025
- Table 16 Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2020-2025
- Table 17 Sales of Cooking Ingredients and Meals by Category: % Value Growth 2020-2025
- Table 18 NBO Company Shares of Cooking Ingredients and Meals: % Value 2021-2025
- Table 19 LBN Brand Shares of Cooking Ingredients and Meals: % Value 2022-2025
- Table 20 Penetration of Private Label by Category: % Value 2020-2025
- Table 21 Distribution of Cooking Ingredients and Meals by Format: % Value 2020-2025
- Table 22 Forecast Sales of Cooking Ingredients and Meals by Category: Volume 2025-2030
- Table 23 Forecast Sales of Cooking Ingredients and Meals by Category: Value 2025-2030
- Table 24 Forecast Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2025-2030
- Table 25 Forecast Sales of Cooking Ingredients and Meals by Category: % Value Growth 2025-2030

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SOURCES

Summary 1 - Research Sources

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