

Sauces, Dips and Condiments in New Zealand

November 2025

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Sauces, Dips and Condiments in New Zealand - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Consumers seeking both convenience and indulgence

INDUSTRY PERFORMANCE

Home-cooking trends sustain demand for versatile and premium-quality sauces Global cuisines and dietary inclusivity drive flavour innovation

WHAT'S NEXT?

Steady growth expected as cooking sophistication deepens

Health and wellness reshape consumer expectations and product reformulation

Policy debate and sustainability initiatives shape the long-term landscape

COMPETITIVE LANDSCAPE

Heinz Wattie's strengthens its leadership through depth and adaptability Unilever rebuilds momentum through brand focus and sustainable innovation

CHANNELS

Supermarkets reinforce their dominance through range depth and brand diversity E-commerce expands as digital convenience reshapes grocery habits

CATEGORY DATA

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Cooking Ingredients and Meals in New Zealand - Industry Overview

EXECUTIVE SUMMARY

Price-sensitivity persists, benefiting private label

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Health and wellness steer product development
Reformulation and transparency reshape sauces and condiments
From "quick fixes" to "fakeaways"

WHAT'S NEXT?

Moderate value growth amid cost and supply pressures

Health and wellness define long-term value Market reform and digital retail transformation

COMPETITIVE LANDSCAPE

Heinz Wattie's maintains market leadership Foodstuffs drives growth through Pams private label

CHANNELS

Supermarkets remain the dominant retail format E-commerce emerges as the most dynamic channel

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