

# Sauces, Dips and Condiments in Nigeria

November 2025

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# Sauces, Dips and Condiments in Nigeria - Category analysis

#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Local innovation fuels growth

#### INDUSTRY PERFORMANCE

Essential categories anchor growth amid ongoing economic strain Affordable innovation and localisation expand consumer choice

#### WHAT'S NEXT?

Economic recovery and population growth to sustain expansion Health awareness encourages reformulation and authenticity Innovation and competition to intensify across subcategories

#### COMPETITIVE LANDSCAPE

Nestlé Nigeria consolidates leadership through the enduring strength of Maggi Vital Products and TGI Distri strengthen presence through innovation and affordability Local entrants invigorate the market with niche concepts and traditional flavours

#### **CHANNELS**

Traditional grocers maintain dominance through accessibility and affordability Supermarkets expand reach among middle-income consumers

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# Cooking Ingredients and Meals in Nigeria - Industry Overview

#### **EXECUTIVE SUMMARY**

More stable economic conditions enable stronger spending

### **KEY DATA FINDINGS**

#### INDUSTRY PERFORMANCE

Innovation in blended products and convenience formats drives value Smaller pack sizes sustain accessibility and broaden category reach

# WHAT'S NEXT?

Steady category expansion supported by economic recovery and urbanisation

Competition, localisation, and innovation to define the next growth phase Visibility, distribution, and digital access emerge as key strategic priorities

## COMPETITIVE LANDSCAPE

Nestlé Nigeria Plc maintains leadership through Maggi's scale and trust TGI Distri Ltd expands presence through affordable innovation Local players leverage authenticity, affordability, and niche innovation

#### **CHANNELS**

Traditional grocers remain dominant amid economic constraints Supermarkets gain share as modern retail broadens appeal E-commerce expands slowly but steadily as habits evolve

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