

# Breakfast Cereals in Estonia

November 2025

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## Breakfast Cereals in Estonia - Category analysis

#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Lidl continues to make gains

### INDUSTRY PERFORMANCE

Volume sales flat

Flakes register highest volume growth

#### WHAT'S NEXT

Slight increase in volume sales over forecast period

Focos on healthier offerings

Increasing polarisation, with affordability and value-added benefits both driving sales

#### COMPETITIVE LANDSCAPE

Local players have significant foothold

Tartu Mill gains most value sales

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Supermarkets and hypermarkets largest channels

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# Staple Foods in Estonia - Industry Overview

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Muted growth in 2025

## **KEY DATA FINDINGS**

## INDUSTRY PERFORMANCE

Slight recovery in 2025

Processed meat sees volume sales fall, while frozen processed fruit and vegetables fare better Rising health consciousness influencing product development

#### WHAT'S NEXT?

Modest outlook over forecast period

Innovation key for branded players to stay ahead

Growing demand for healthier options

#### COMPETITIVE LANDSCAPE

Finnish meat processor HKScan continues to lead Premium pasta brand La Molisana gains significant value share

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Supermarkets and hypermarkets dominate

E-commerce gains most value share

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