

# Baked Goods in Lithuania

November 2025

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### 2025 DEVELOPMENTS

Baked goods are under pressure

### INDUSTRY PERFORMANCE

Baked goods face rising competition from alternative carbohydrate choices Unpackaged pastries drive value growth

## WHAT'S NEXT

Modest gains amid increasing competition

Health and wellness will shape demand

Frozen baked goods will grow in popularity

### COMPETITIVE LANDSCAPE

Vilniaus Duona leads sales on back of diversified product portfolio

Lietuvos Kepejas benefits from economy focus

#### **CHANNELS**

Supermarkets remains largest channel

E-commerce continues to see positive growth

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# Staple Foods in Lithuania - Industry Overview

# EXECUTIVE SUMMARY

Stagnant demand in 2025

# KEY DATA FINDINGS

# INDUSTRY PERFORMANCE

Saturation and demographic stagnation constrain growth in staple goods

Indulgence and convenience drive consumer choices

Health awareness is on the rise

# WHAT'S NEXT?

Limited momentum for mature market

Convenience will continue to shape consumption

Private label will show further expansion

### COMPETITIVE LANDSCAPE

Biovela retains its lead, thanks to deep-rooted preference for processed meat Divella gains traction through competitively-priced pasta offerings Private label gains traction

### **CHANNELS**

Supermarkets remains dominant channel
E-commerce benefits from growing demand for convenience
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