

Tobacco in Argentina

June 2025

Table of Contents

Tobacco in Argentina

EXECUTIVE SUMMARY

Tobacco in 2024: The big picture

2024 key trends

Competitive landscape

Retail developments

What next for tobacco?

OPERATING ENVIRONMENT

Legislation

Legislative overview

Summary 1 - Legislation Summary at a Glance

Minimum legal smoking age

Smoking prevalence

Tar levels

Health warnings

Plain packaging

Advertising and sponsorship

Point-of-sale display bans

Smoking in public places

Low ignition propensity (LIP) cigarette regulation

Flavoured tobacco product ban

Reduced harm

Vapour products

PRODUCTION/IMPORTS/EXPORTS

MARKET INDICATORS

Table 1 - Number of Adult Smokers by Gender 2019-2024

MARKET DATA

Table 2 - Sales of Tobacco by Category: Volume 2019-2024

Table 3 - Sales of Tobacco by Category: Value 2019-2024

Table 4 - Sales of Tobacco by Category: % Volume Growth 2019-2024

Table 5 - Sales of Tobacco by Category: % Value Growth 2019-2024

Table 6 - Forecast Sales of Tobacco by Category: Volume 2024-2029

Table 7 - Forecast Sales of Tobacco by Category: Value 2024-2029

Table 8 - Forecast Sales of Tobacco by Category: % Volume Growth 2024-2029

Table 9 - Forecast Sales of Tobacco by Category: % Value Growth 2024-2029

DISCLAIMER

SOURCES

Summary 2 - Research Sources

Cigarettes in Argentina

KEY DATA FINDINGS

2024 DEVELOPMENTS

Cigarette sales experience decline due to economic instability and lower smoking prevalence

Massalin Particulares leads competitive landscape

Small local grocers dominate cigarette sales, while e-commerce increases its share

PROSPECTS AND OPPORTUNITIES

Cigarette sales will see gradual decline amid regulatory pressures and shifting consumer health concerns

Global companies will continue streamlining their portfolios

Flavoured capsule cigarettes will continue as key focus of new product development

TAXATION AND PRICING

Taxation rates

Table 10 - Taxation and Duty Levies 2019-2024

Average cigarette pack price breakdown

Summary 3 - Average Cigarette Pack Price Breakdown: Brand Examples

CATEGORY DATA

Table 11 - Sales of Cigarettes: Volume 2019-2024

Table 12 - Sales of Cigarettes by Category: Value 2019-2024

Table 13 - Sales of Cigarettes: % Volume Growth 2019-2024

Table 14 - Sales of Cigarettes by Category: % Value Growth 2019-2024

Table 15 - Sales of Cigarettes by Blend: % Volume 2019-2024

Table 16 - Sales of Cigarettes by Standard/Menthol/Capsule: % Volume 2019-2024

Table 17 - Sales of Cigarettes by Regular/Slim/Superslim/Microslim: % Volume 2019-2024

Table 18 - Sales of Cigarettes by Pack Size: % Volume 2019-2024

Table 19 - Sales of Cigarettes by Price Band: % Volume 2019-2024

Table 20 - NBO Company Shares of Cigarettes: % Volume 2020-2024

Table 21 - LBN Brand Shares of Cigarettes: % Volume 2021-2024

Table 22 - Sales of Cigarettes by Distribution Format: % Volume 2019-2024

Table 23 - Illicit Trade Estimate of Cigarettes: Volume 2019-2024

Table 24 - Forecast Sales of Cigarettes: Volume 2024-2029

Table 25 - Forecast Sales of Cigarettes by Category: Value 2024-2029

Table 26 - Forecast Sales of Cigarettes: % Volume Growth 2024-2029

Table 27 - Forecast Sales of Cigarettes by Category: % Value Growth 2024-2029

Table 28 - Forecast Sales of Cigarettes by Blend: % Volume 2024-2029

Table 29 - Forecast Sales of Cigarettes by Standard/Menthol/Capsule: % Volume 2024-2029

Table 30 - Forecast Sales of Cigarettes by Regular/Slim/Superslim/Microslim: % Volume 2024-2029

Table 31 - Forecast Sales of Cigarettes by Pack Size: % Volume 2024-2029

Table 32 - Forecast Sales of Cigarettes by Price Band: % Volume 2024-2029

Cigars, Cigarillos and Smoking Tobacco in Argentina

KEY DATA FINDINGS

2024 DEVELOPMENTS

Mixed performance in 2024, as economic recession continues to bite

Tabacalera leads with broad portfolio of local and imported options

Small local grocers gain ground, driven by growing popularity of economically-priced fine cut tobacco

PROSPECTS AND OPPORTUNITIES

Fine cut tobacco will continue to make gains, while pipe tobacco will emerge as niche area of growth

Tabacalera Sarandí ceases domestic production to focus on premium products

Less restrictive government policies may fuel rebound of imported offerings

CATEGORY DATA

Table 33 - Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Volume 2019-2024

Table 34 - Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Value 2019-2024

Table 35 - Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Volume Growth 2019-2024

- Table 36 Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Value Growth 2019-2024
- Table 37 Sales of Cigars by Size: % Volume 2019-2024
- Table 38 Sales of Cigarillos by Price Platform 2019-2024
- Table 39 NBO Company Shares of Cigars and Cigarillos: % Volume 2020-2024
- Table 40 LBN Brand Shares of Cigars and Cigarillos: % Volume 2021-2024
- Table 41 NBO Company Shares of Cigars: % Volume 2020-2024
- Table 42 LBN Brand Shares of Cigars: % Volume 2021-2024
- Table 43 NBO Company Shares of Cigarillos: % Volume 2020-2024
- Table 44 LBN Brand Shares of Cigarillos: % Volume 2021-2024
- Table 45 NBO Company Shares of Smoking Tobacco: % Volume 2020-2024
- Table 46 LBN Brand Shares of Smoking Tobacco: % Volume 2021-2024
- Table 47 NBO Company Shares of Pipe Tobacco: % Volume 2020-2024
- Table 48 LBN Brand Shares of Pipe Tobacco: % Volume 2021-2024
- Table 49 NBO Company Shares of Fine Cut Tobacco: % Volume 2020-2024
- Table 50 LBN Brand Shares of Fine Cut Tobacco: % Volume 2021-2024
- Table 51 Distribution of Cigars and Cigarillos by Format: % Volume 2019-2024
- Table 52 Distribution of Smoking Tobacco by Format: % Volume 2019-2024
- Table 53 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Volume 2024-2029
- Table 54 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: Value 2024-2029
- Table 55 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Volume Growth 2024-2029
- Table 56 Forecast Sales of Cigars, Cigarillos and Smoking Tobacco by Category: % Value Growth 2024-2029

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- · Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- . Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/tobacco-in-argentina/report.