

Sauces, Dips and Condiments in Chile

November 2025

Table of Contents

Sauces, Dips and Condiments in Chile - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Sauces, dips, and condiments growth driven by popularity of home cooking

INDUSTRY PERFORMANCE

Home cooking drives growth of sauces, dips and condiments

Need for guick solutions drives demand for liquid recipe sauces

WHAT'S NEXT?

Flavour and cuisine exploration will drive dynamism in sauces category

Functional and natural products fuel spices and condiment sales

Plant-based mayonnaise gains traction among health-conscious consumers

COMPETITIVE LANDSCAPE

Unilever Chile Foods maintains strong leadership position

Gallina Blanca capitalises on exit of Gourmet brand

CHANNELS

Modern grocery retailers have strong position

Retail e-commerce gains momentum

CATEGORY DATA

- Table 1 Sales of Sauces, Dips and Condiments by Category: Volume 2020-2025
- Table 2 Sales of Sauces, Dips and Condiments by Category: Value 2020-2025
- Table 3 Sales of Sauces, Dips and Condiments by Category: % Volume Growth 2020-2025
- Table 4 Sales of Sauces, Dips and Condiments by Category: % Value Growth 2020-2025
- Table 5 Sales of Liquid Recipe Sauces by Type: % Value 2020-2025
- Table 6 Sales of Other Sauces and Condiments by Type: Rankings 2020-2025
- Table 7 NBO Company Shares of Sauces, Dips and Condiments: % Value 2021-2025
- Table 8 LBN Brand Shares of Sauces, Dips and Condiments: % Value 2022-2025
- Table 9 Distribution of Sauces, Dips and Condiments by Format: % Value 2020-2025
- Table 10 Forecast Sales of Sauces, Dips and Condiments by Category: Volume 2025-2030
- Table 11 Forecast Sales of Sauces, Dips and Condiments by Category: Value 2025-2030
- Table 12 Forecast Sales of Sauces, Dips and Condiments by Category: % Volume Growth 2025-2030
- Table 13 Forecast Sales of Sauces, Dips and Condiments by Category: % Value Growth 2025-2030

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Cooking Ingredients and Meals in Chile - Industry Overview

EXECUTIVE SUMMARY

Consumer caution and supply issues lead to slower growth

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Disruptions to raw material supply weigh on category performance

Economic constraints weigh on consumer spending patterns

Urban consumers are prioritising health and convenience, but taste remains important

WHAT'S NEXT?

Broad health trend will fuel product innovations

Value-based spending patterns will prevail

Convenience blended with affordability offers tangible benefits to shoppers

COMPETITIVE LANDSCAPE

Domestic player Watt's SA is leading manufacturer in cooking ingredients and meals Gallina Blanca SA asserts dominant position in liquid stocks and fonds

CHANNELS

Modern grocery retailers dominate distribution led by supermarkets Small local grocers witness a rebound in value share

MARKET DATA

- Table 14 Sales of Cooking Ingredients and Meals by Category: Volume 2020-2025
- Table 15 Sales of Cooking Ingredients and Meals by Category: Value 2020-2025
- Table 16 Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2020-2025
- Table 17 Sales of Cooking Ingredients and Meals by Category: % Value Growth 2020-2025
- Table 18 NBO Company Shares of Cooking Ingredients and Meals: % Value 2021-2025
- Table 19 LBN Brand Shares of Cooking Ingredients and Meals: % Value 2022-2025
- Table 20 Penetration of Private Label by Category: % Value 2020-2025
- Table 21 Distribution of Cooking Ingredients and Meals by Format: % Value 2020-2025
- Table 22 Forecast Sales of Cooking Ingredients and Meals by Category: Volume 2025-2030
- Table 23 Forecast Sales of Cooking Ingredients and Meals by Category: Value 2025-2030
- Table 24 Forecast Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2025-2030
- Table 25 Forecast Sales of Cooking Ingredients and Meals by Category: % Value Growth 2025-2030

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SOURCES

Summary 1 - Research Sources

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