

# Baked Goods in Ukraine

November 2025

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## Baked Goods in Ukraine - Category analysis

### **KEY DATA FINDINGS**

### 2025 DEVELOPMENTS

Baked goods show resilience with steady performance

### INDUSTRY PERFORMANCE

Baked goods rebound with premiumisation and product innovations

Convenience goods come with a premium twist

Frozen baked goods expand with affordable premium lines

#### WHAT'S NEXT?

Packaged cakes and frozen baked goods have the strongest growth opportunities

Healthier bread novelties are booming

Future opportunities for frozen cakes driven by imported innovations

## COMPETITIVE LANDSCAPE

Highly fragmented landscape led by Kyivkhlib PAT

Balconi performs well combining convenience with everyday indulgence

### **CHANNELS**

Supermarkets is a leading channel, while e-commerce is gaining share

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## Staple Foods in Ukraine - Industry Overview

## EXECUTIVE SUMMARY

Extreme price sensitivity in an uncertain climate

## KEY DATA FINDINGS

## INDUSTRY PERFORMANCE

Economic strife shapes demand patterns

Healthy lines remain important to consumers in staple foods

Strong patriotism and desire to buy local

# WHAT'S NEXT?

Focus on price and affordability will stimulate volume sales

Ukraine's economy will determine the category's performance

Retail e-commerce has strong growth potential

### COMPETITIVE LANDSCAPE

Fragmented landscape is led by local manufacturers

Success of Balconi highlights desire for everyday indulgence

Local manufacturers are supported by national cashback program

### **CHANNELS**

Supermarkets grow share in difficult economic climate Retail e-commerce enjoys growth from low base Variety store Avrora expands the "one dollar store" format

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