

# Vending in Malaysia

March 2025

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## Vending in Malaysia - Category analysis

## **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

New vending ideas to enhance convenience and pique consumer interest

Vending develops in terms of offer and as a consumer income option

Product offer diversifies amid growing digital development

## PROSPECTS AND OPPORTUNITIES

 $\label{thm:model} \mbox{More branded retailers, new locations and low start-up costs to help develop vending in Malaysia}$ 

Strong regulation of vending

Malaysia to see growing number of vending machines with novel ideas in the forecast period

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Expansion plans and price competition intensify the landscape

Players look to technology and experiential shopping to gain a competitive edge

What next for retail?

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Seasonality

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Hari Raya Aidilfitri

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