

Other Hot Drinks in the United Kingdom

November 2025

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Other Hot Drinks in the United Kingdom - Category analysis

KEY DATA FINDINGS

2025 PERFORMANCE

A tough year for other hot drinks with rising prices weighing on demand

INDUSTRY PERFORMANCE

Other hot drinks battling with rising prices and growing health concerns Nostalgia and healthier options a focus of innovation

WHAT'S NEXT?

Non-traditional formats could revitalise the traditional market for hot chocolate Personalisation and digital engagement offer growth opportunities HFSS restrictions to accelerate health and wellness trends in other hot drinks

COMPETITIVE LANDSCAPE

Mondelez leads a market that is rife with innovation Knoops looking to expand

CHANNELS

Little change in the distribution landscape as consumers look for the best value The on-trade channel continues to see steady gains

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Hot Drinks in the United Kingdom - Industry Overview

EXECUTIVE SUMMARY

Rising prices and economic pressures continue to limit growth in hot drinks

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Volume sales stagnate as consumers continue to battle with cost-of-living pressures Players focus on offering quality products to sustain demand Consumers look for indulgence without a higher price tag

WHAT'S NEXT?

Expansion of the UK's HFSS regulations set to push healthier options The digital market opening up opportunities for hot drinks Producers under mounting pressure to adopt more ethical practices

COMPETITIVE LANDSCAPE

Nestlé retains the lead through constant innovation and new product development Keurig and JDE Peets merger expected to shake up the coffee market

CHANNELS

Hypermarkets and supermarkets continue to dominate sales in 2025 Foodservice demand shaping the retail market

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