

Coffee in the United Kingdom

November 2025

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Coffee market focusing on added-value products as demand stalls

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Focus shifts to value over volume growth in coffee

The search for healthy indulgence informing the growth and development of coffee

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The future of coffee: automation, Al, and bean-less innovation

Functionality and flavour innovation will remain key for growth

COMPETITIVE LANDSCAPE

Nestlé continues to lead with ongoing investment in its portfolio

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Hot Drinks in the United Kingdom - Industry Overview

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Rising prices and economic pressures continue to limit growth in hot drinks

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Volume sales stagnate as consumers continue to battle with cost-of-living pressures

Players focus on offering quality products to sustain demand

Consumers look for indulgence without a higher price tag

WHAT'S NEXT?

Expansion of the UK's HFSS regulations set to push healthier options

The digital market opening up opportunities for hot drinks

Producers under mounting pressure to adopt more ethical practices

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