

RTD Coffee in the United Arab Emirates

November 2025

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RTD Coffee in the United Arab Emirates - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

RTD coffee contracts sharply as boycotts, high prices and low essentiality weaken demand

INDUSTRY PERFORMANCE

Decline driven by boycott and non-essential nature of the category Premium price another negative factor impacting demand for RTD coffee

WHAT'S NEXT?

Modest recovery expected over the next five years

RTD coffee will become a highly competitive environment

Health trends drive product reformulation and premium launches

COMPETITIVE LANDSCAPE

Starbucks remains leading brand despite further decline
Nada brand posts fastest growth in 2025, benefiting from functional offering

CHANNELS

Forecourt retailers leads distribution for RTD coffee E-commerce stands out as only channel on the up

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COUNTRY REPORTS DISCLAIMER

Soft Drinks in the United Arab Emirates - Industry Overview

EXECUTIVE SUMMARY

Momentum driven by health trends, regulation and evolving retail dynamics

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Volume sales rise as progress is shaped by health and indulgence trends Marketing messages push health claims Sustainability gains ground in packaging innovation

WHAT'S NEXT?

Sugar tax and labelling system will impact development for soft drinks Regulations to tighten around packaging and waste Tech advancements set to support growth

COMPETITIVE LANDSCAPE

Red Bull leads overall soft drinks

Local player Alokozay sees fastest growth

CHANNELS

Hypermarkets leads while e-commerce rises fastest

Small local grocers remain key, as off-trade volumes rise faster than on-trade

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