

Hot Drinks in Mexico

November 2025

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Hot Drinks in Mexico

EXECUTIVE SUMMARY

Budget consciousness and evolving health awareness

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

More consumers looking to prepare hot drinks at home Weather conditions influencing consumption patterns and pricing Health concerns hit other hot drinks

WHAT'S NEXT?

Tensions with the US

Adapting to changing climatic conditions

Evolving health concerns present ongoing challenge

COMPETITIVE LANDSCAPE

Nestlé dominates

Nestlé amongst the fastest-growing players

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Growing interest in higher quality coffee

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Climate change may slow down coffee sales growth in coming years

Premiumisation driven by rising consumer sophistication

Product innovation is likely to drive sales of coffee mixes

COMPETITIVE LANDSCAPE

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WHAT'S NEXT?

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2025 DEVELOPMENTS

Health and wellness concerns loom over other hot drinks

INDUSTRY PERFORMANCE

Sluggish performance hampered by tightening regulations regarding sugary beverages Concerns about sugar to impede growth

WHAT'S NEXT?

Innovation in healthier formulations may keep sales growing

Indulgence and co-branding set to drive growth for other hot drinks

The expansion of discounters is likely to drive up the share of private label

COMPETITIVE LANDSCAPE

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