

Coffee in Costa Rica

December 2025

Table of Contents

Coffee in Costa Rica - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Consumers highly discerning

INDUSTRY PERFORMANCE

Significant value growth, due to soaring prices of coffee Fresh ground coffee registers highest value growth

WHAT'S NEXT

Positive outlook over forecast period Continuing growth for fresh ground coffee pods Local heritage gaining further importance

COMPETITIVE LANDSCAPE

Cía Numar retains commanding lead Smaller player, Café Dorado, gains most value share

CHANNELS

Supermarkets lead, while warehouse clubs gains most value share Foodservice channel also significant

CATEGORY DATA

Table 1 - Retail Sales of Coffee by Category: Volume 2020-2025

Table 2 - Retail Sales of Coffee by Category: Value 2020-2025

Table 3 - Retail Sales of Coffee by Category: % Volume Growth 2020-2025

Table 4 - Retail Sales of Coffee by Category: % Value Growth 2020-2025

Table 5 - NBO Company Shares of Coffee: % Retail Value 2021-2025

Table 6 - LBN Brand Shares of Coffee: % Retail Value 2022-2025

Table 7 - Forecast Retail Sales of Coffee by Category: Volume 2025-2030

Table 8 - Forecast Retail Sales of Coffee by Category: Value 2025-2030

Table 9 - Forecast Retail Sales of Coffee by Category: % Volume Growth 2025-2030

Table 10 - Forecast Retail Sales of Coffee by Category: % Value Growth 2025-2030

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Hot Drinks in Costa Rica - Industry Overview

EXECUTIVE SUMMARY

Coffee negatively impacted by surging prices

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Muted overall volume growth, as rising prices have an impact Local provenance increasingly important in coffee, with premiumisation also driving value growth Consumers look for functional benefits in tea

WHAT'S NEXT?

Continuing growth, supported by growing economy Price rises and premiumisation drive value growth in coffee Health and wellness key driver for tea

COMPETITIVE LANDSCAPE

Coffee player Cía Numar holds on to commanding lead Smaller coffee player, Café Dorado, gains most value share

CHANNELS

Supermarkets continue to lead distribution

Warehouse clubs gain most value share

Foodservice vs retail split

CATEGORY DATA

- Table 11 Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2020-2025
- Table 12 Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2020-2025
- Table 13 Retail Sales of Hot Drinks by Category: Volume 2020-2025
- Table 14 Retail Sales of Hot Drinks by Category: Value 2020-2025
- Table 15 Retail Sales of Hot Drinks by Category: % Volume Growth 2020-2025
- Table 16 Retail Sales of Hot Drinks by Category: % Value Growth 2020-2025
- Table 17 Foodservice Sales of Hot Drinks by Category: Volume 2020-2025
- Table 18 Foodservice Sales of Hot Drinks by Category: % Volume Growth 2020-2025
- Table 19 Total Sales of Hot Drinks by Category: Total Volume 2020-2025
- Table 20 Total Sales of Hot Drinks by Category: % Total Volume Growth 2020-2025
- Table 21 NBO Company Shares of Hot Drinks: % Retail Value 2021-2025
- Table 22 LBN Brand Shares of Hot Drinks: % Retail Value 2022-2025
- Table 23 Penetration of Private Label in Hot Drinks by Category: % Retail Value 2020-2025
- Table 24 Retail Distribution of Hot Drinks by Format: % Volume 2020-2025
- Table 25 Retail Distribution of Hot Drinks by Format and Category: % Volume 2025
- Table 26 Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2025-2030
- Table 27 Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2025-2030
- Table 28 Forecast Retail Sales of Hot Drinks by Category: Volume 2025-2030
- Table 29 Forecast Retail Sales of Hot Drinks by Category: Value 2025-2030
- Table 30 Forecast Retail Sales of Hot Drinks by Category: % Volume Growth 2025-2030
- Table 31 Forecast Retail Sales of Hot Drinks by Category: % Value Growth 2025-2030
- Table 32 Forecast Foodservice Sales of Hot Drinks by Category: Volume 2025-2030
- Table 33 Forecast Foodservice Sales of Hot Drinks by Category: % Volume Growth 2025-2030
- Table 34 Forecast Total Sales of Hot Drinks by Category: Total Volume 2025-2030
- Table 35 Forecast Total Sales of Hot Drinks by Category: % Total Volume Growth 2025-2030

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SOURCES

Summary 1 - Research Sources

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