



Consumer Credit in Vietnam

March 2026

Table of Contents

Consumer Credit in Vietnam - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Growth in consumer credit supported by people turning to borrowing to pay for big-ticket purchases

INDUSTRY PERFORMANCE

Positive economic factors help to support consumer credit growth

Dynamism of durables lending driven by e-commerce, m-commerce, and BNPL

SmartBanking enables low-income consumers to access government-backed loan schemes

WHAT'S NEXT?

Ongoing positive growth supported by popularity of credit cards and new ID-linked bank account regulations

BNPL will continue to grow, especially among younger, tech-savvy consumers

Lending for education and experiences set to be supported by Gen Z and Millennial trends

CATEGORY DATA

Table 1 - Consumer Credit: Outstanding Balance by Category: Value 2020-2025

Table 2 - Consumer Credit: Outstanding Balance by Category: % Value Growth 2020-2025

Table 3 - Consumer Credit: Gross Lending by Category: Value 2020-2025

Table 4 - Consumer Credit: Gross Lending by Category: % Value Growth 2020-2025

Table 5 - Forecast Consumer Credit: Outstanding Balance by Category: Value 2025-2030

Table 6 - Forecast Consumer Credit: Outstanding Balance by Category: % Value Growth 2025-2030

Table 7 - Forecast Consumer Credit: Gross Lending by Category: Value 2025-2030

Table 8 - Forecast Consumer Credit: Gross Lending by Category: % Value Growth 2025-2030

COUNTRY REPORTS DISCLAIMER

Consumer Lending in Vietnam - Industry Overview

EXECUTIVE SUMMARY

Consumer lending sees positive growth across all categories

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

The State Bank of Vietnam focuses on supporting growth while ensuring financial stability

Mortgages/housing lending supported by State Bank's VND145 trillion social and worked housing package

New regulations around bank accounts linked to ID push digital consumer lending, including BNPL

WHAT'S NEXT?

Ongoing positive growth linked to regulations which boost transparency and mitigate risks and fraud

Ongoing developments help more consumers to access loans, especially via fintechs and BNPL

Young, digitally-savvy population drives demand for mobile-based lending

MARKET DATA

Table 9 - Consumer Lending: Outstanding Balance by Category: Value 2020-2025

Table 10 - Consumer Lending: Outstanding Balance by Category: % Value Growth 2020-2025

Table 11 - Consumer Lending: Gross Lending by Category: Value 2020-2025

Table 12 - Consumer Lending: Gross Lending by Category: % Value Growth 2020-2025

Table 13 - Consumer Lending: Non-performing vs Other Loans Outstanding Balance: % Value 2020-2025

Table 14 - Mortgages/Housing: Non-performing vs Other Loans Outstanding Balance: % Value 2020-2025

Table 15 - Consumer Credit: Non-performing vs Other Loans Outstanding Balance: % Value 2020-2025

Table 16 - Card Lending: Non-performing vs Other Loans Outstanding Balance: % Value 2020-2025

Table 17 - Forecast Consumer Lending: Outstanding Balance by Category: Value 2025-2030

Table 18 - Forecast Consumer Lending: Outstanding Balance by Category: % Value Growth 2025-2030

Table 19 - Forecast Consumer Lending: Gross Lending by Category: Value 2025-2030

Table 20 - Forecast Consumer Lending: Gross Lending by Category: % Value Growth 2025-2030

COUNTRY REPORTS DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/consumer-credit-in-vietnam/report.