

Bottled Water in Austria

November 2025

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Bottled Water in Austria - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

New deposit scheme puts a dent in sales of bottled water

INDUSTRY PERFORMANCE

Trend Bottled water suffers from new, extended deposit regulations
Flavoured and functional bottled water the standout performers in 2025

WHAT'S NEXT?

Sales of bottled water set to rebound due to increasing health awareness Long-term impact of new bottle deposit still difficult to assess

No breakthrough in sight for retail e-commerce in bottled water

COMPETITIVE LANDSCAPE

Vöslauer increases its lead in 2025 despite challenging conditions

Producers of functional bottled water and private label among the winners in 2025

CHANNELS

Supermarkets dominate sales of bottled water

Convenience is key as e-commerce, forecourt retailers and vending win share

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Soft Drinks in Austria - Industry Overview

EXECUTIVE SUMMARY

New bottle deposit regulation deals a short-term blow to sales of soft drinks

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Mixed performances seen across soft drinks but overall sales decline in 2025 New bottle deposit scheme has a big impact on the market On-trade sales continue to recover thanks to improving consumer sentiment

WHAT'S NEXT?

Players likely to respond to deposit scheme with new packaging innovations Tap water could pose a threat to sales of soft drinks New product development likely to focus on healthier options

COMPETITIVE LANDSCAPE

Coca-Cola retains the lead but loses share in 2025

Competition heats up with private label making further inroads

CHANNELS

Supermarkets dominate thanks to the channel's strong reach

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