

Traditional Toys and Games in China

June 2025

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2024 DEVELOPMENTS

Kidults and collectibles are key trends driving an acceleration of growth

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Games and puzzles drives growth due to rising popularity of trading cards

Construction maintains solid growth despite a high base, but polarisation seen

BubblePal enhances traditional toys and games with Al, boosting growth

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Kayou sees growth amidst increasing concentration

Pop Mart extends its lead in dolls and accessories thanks to blind box model and IPs

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Traditional toys and games witnesses the fastest growth, while video games dominates sales

Al used to personalise traditional games and video games experiences

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Localised innovations drive value sales, exemplified by Black Myth: Wukong

Chart 8 - Analyst Insight

WHAT'S NEXT?

Video games to see the highest sales during the forecast period

Technology and personalisation set to continue to contribute to growth

Licensed toys, collectibles, and kidults set to drive expansion in traditional toys and games Mobile games, subscriptions, and cross-platform models set to drive growth in video games Continued importance of local culture in both traditional and video games

COMPETITIVE LANDSCAPE

Kayou and Pop Mart thrive, while Yaoji and Yeloli struggle

Game Science challenges global competitors with console game launch

DNF Mobile launch boosts game sales due to extending a classic IP

Tencent acquires EasyBrain, Space Ape, Kuloo Games, and invests in Ubisoft spin-off

Interactive toy BubblePal gains prominence

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Retail e-commerce dominates sales of toys and games as consumers seek better prices
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