

Traditional Toys and Games in Brazil

July 2025

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2024 DEVELOPMENTS

Construction toys is most dynamic, as kidult trend and licensing contribute to growth

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INDUSTRY PERFORMANCE

Traditional toys and games benefits from phone restrictions and licensing; construction leads growth

Lego leverages nostalgia with McLaren edition to drive growth

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Lego expands its reach with hybrid construction/board game concept

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Further growth for traditional toys and games to be supported by the kidult trend; dolls and accessories will maintain its lead Screen time concerns will drive shift towards traditional toys and games

Upcoming films expected to stimulate growth in action figures and accessories

COMPETITIVE LANDSCAPE

Mattel gains share, while Hasbro and Estrela face challenges

Sunny invests in licences and expands product selection to target adult collectors

CHANNELS

Mercado Livre supports competitive pricing in retail e-commerce

Toy retailer Ri Happy partners with Estrela to release limited-edition toy

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Video games to lead toy and games expansion over the forecast period

Growth supported by digital expansion and continued popularity of licenced products

Diverse market strategy required in challenging environment

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Share gain for Krafton, while Sunny invests in Pokémon licences

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