



Euromonitor
International

Other Dairy in Ecuador

August 2025

Table of Contents

KEY DATA FINDINGS

2025 DEVELOPMENTS

Constrained consumer budgets constraints drive stagnation

Nestlé Ecuador SA remains clear leader but price sensitive market allows for emergence of more affordable, local offerings

Supermarkets dominate sales, while discounters drive growth

PROSPECTS AND OPPORTUNITIES

Flat outlook for other dairy

Health and wellness trends will impact sales

Innovation will be critical in de-commoditising other dairy

CATEGORY DATA

Table 1 - Sales of Other Dairy by Category: Volume 2020-2025

Table 2 - Sales of Other Dairy by Category: Value 2020-2025

Table 3 - Sales of Other Dairy by Category: % Volume Growth 2020-2025

Table 4 - Sales of Other Dairy by Category: % Value Growth 2020-2025

Table 5 - Sales of Cream by Type: % Value 2020-2025

Table 6 - NBO Company Shares of Other Dairy: % Value 2021-2025

Table 7 - LBN Brand Shares of Other Dairy: % Value 2022-2025

Table 8 - Distribution of Other Dairy by Format: % Value 2020-2025

Table 9 - Forecast Sales of Other Dairy by Category: Volume 2025-2030

Table 10 - Forecast Sales of Other Dairy by Category: Value 2025-2030

Table 11 - Forecast Sales of Other Dairy by Category: % Volume Growth 2025-2030

Table 12 - Forecast Sales of Other Dairy by Category: % Value Growth 2025-2030

Dairy Products and Alternatives in Ecuador - Industry Overview

EXECUTIVE SUMMARY

Dairy products and alternatives in 2025: The big picture

Key trends in 2025

Competitive landscape

Channel developments

What next for dairy products and alternatives?

MARKET DATA

Table 13 - Sales of Dairy Products and Alternatives by Category: Value 2020-2025

Table 14 - Sales of Dairy Products and Alternatives by Category: % Value Growth 2020-2025

Table 15 - NBO Company Shares of Dairy Products and Alternatives: % Value 2021-2025

Table 16 - LBN Brand Shares of Dairy Products and Alternatives: % Value 2022-2025

Table 17 - Penetration of Private Label by Category: % Value 2020-2025

Table 18 - Distribution of Dairy Products and Alternatives by Format: % Value 2020-2025

Table 19 - Forecast Sales of Dairy Products and Alternatives by Category: Value 2025-2030

Table 20 - Forecast Sales of Dairy Products and Alternatives by Category: % Value Growth 2025-2030

DISCLAIMER

SOURCES

Summary 1 - Research Sources

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/other-dairy-in-ecuador/report.