



Euromonitor
International

Other Hot Drinks in Hungary

December 2025

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KEY DATA FINDINGS

2025 DEVELOPMENTS

Inflation-fatigued households, stabilising prices and enduring family indulgence define performance

INDUSTRY PERFORMANCE

Retail value sales of other hot drinks increased in 2025, but demand remains highly vulnerable to economic shocks
Chocolate-based flavoured powder drinks remain the most resilient segment as plant-based alternatives stay niche

WHAT'S NEXT?

Slow but steady value growth expected as family indulgence and brand loyalty underpin category resilience
Brand-led innovation, digital engagement and portfolio premiumisation strengthen category competitiveness
Wellness and nostalgia converge as legacy brands adapt to lighter, health-conscious positioning

COMPETITIVE LANDSCAPE

Nestlé Hungária Kft consolidates category leadership with a two-tier portfolio spanning family staples and premium indulgence
Bedeco Kft emerges as the most dynamic player as a retro brand is reborn for the wellness era

CHANNELS

Hypermarkets and supermarkets retain leadership while discounters and e-commerce steadily gain influence
E-commerce becomes an increasingly important growth engine as families embrace digital convenience

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EXECUTIVE SUMMARY

High prices, global supply disruption and weakening consumer confidence shape a challenging year for hot drinks

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Convenience-driven premiumisation in coffee pods continues despite pressures in the broader market
Fruit and herbal teas gain traction as wellness needs intensify and consumers seek functional comfort
Price sensitivity remains a defining force in consumer decision-making and shapes all hot drinks categories

WHAT'S NEXT?

Modest value growth ahead as stabilising inflation, improved availability and renewed category engagement support recovery
Coffee culture remains the dominant long-term force as home-brewing, RTD formats and premium experiences drive modernisation
Functional innovation and health-aligned reformulation will accelerate across hot drinks, with fruit/herbal tea and cocoa leading diversification

COMPETITIVE LANDSCAPE

Nestlé retains market leadership but faces pressure from structural declines in instant coffee and intensifying competition
Bedeco returns as the most dynamic company, capturing momentum through nostalgic branding and modern wellness positioning

CHANNELS

Supermarkets and hypermarkets remain dominant, but discounters gain ground as affordability becomes critical
E-commerce accelerates as digital convenience, improved assortment and younger shopper engagement drive structural growth

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