

Coffee in Ukraine

December 2025

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Coffee in Ukraine - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Mixed performance in the mature coffee sector

INDUSTRY PERFORMANCE

Declining coffee consumption amid price hikes

Shift to fresh ground coffee and premium lines gains traction

WHAT'S NEXT?

Coffee faces limited retail growth

Trevi launches unique flavoured ground coffee in innovative drip packs

Healthier coffee lines are expected to expand

COMPETITIVE LANDSCAPE

Jacobs Ukraina PJSC retains clear leadership in the local market

ATB-Market TOV enjoys solid growth

CHANNELS

Modern channel claims larger share of coffee sales

Modern coffee vending is rapidly evolving channel

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Hot Drinks in Ukraine - Industry Overview

EXECUTIVE SUMMARY

Limited growth in challenging economy

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Hot drinks category faces another challenging year

Health and wellness exerts stronger influence on hot drinks

Premium and craft hot beverages are gaining traction

WHAT'S NEXT?

Stable performance for hot drinks

Players will need balance higher costs with consumer need for affordability

COMPETITIVE LANDSCAPE

Jacobs Ukraina PJSC maintains leading presence
Mondelez Ukraine PAT boosts sales with cocoa brand Ukrayina

CHANNELS

Ukraine's retail landscape is evolving led by the modern channel Foodservice vs retail split

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