

Concentrates in Ireland

November 2025

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Concentrates in Ireland - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Affordability offsets weak appeal in concentrates

INDUSTRY PERFORMANCE

Concentrates sees low volume growth amid continuous struggles Coffee-based variants emerge as niche segment

WHAT'S NEXT?

New packaging and new flavours could save a stagnating category Powder concentrates will continue to outpace liquid concentrates Sustainability as a key driver for innovation in concentrates

COMPETITIVE LANDSCAPE

Britvic dominates with private label holding strong
Tesco soars ahead through innovative cold brew coffee offering

CHANNELS

Supermarkets leads, e-commerce expands in powder formats

Powder concentrates benefit from online shift

Concentrates Conversions

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Soft Drinks in Ireland - Industry Overview

EXECUTIVE SUMMARY

Current trends supports soft drinks with strong health positioning

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Health trends drives volume growth in soft drinks in 2025

Consumers shift towards functional options, benefiting energy and sports drinks

Demand for convenience continues, boosting RTD coffee and impulse channels

WHAT'S NEXT?

Health, convenience and innovation as key growth drivers for forecast period

Shift away from alcohol set to further boost soft drinks sales

Private label holds potential for stronger expansion

COMPETITIVE LANDSCAPE

Coca-Cola maintains leadership, with Britvic close behind

Small niche players gain traction in 2025

CHANNELS

Supermarkets leads distribution as convenience stores expands

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