

Spirits in Sweden

September 2025

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Spirits in Sweden - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Shift in consumer preferences weighs on spirits

Altia Sweden AB retains leadership but faces mounting competition

Distribution shaped by Systembolaget dominance, with e-commerce gaining ground

PROSPECTS AND OPPORTUNITIES

Mature market outlook with only modest growth potential

No- and low-alcohol trend to reshape category dynamics

Innovation centred on craftsmanship, premiumisation, and sustainability

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