



**Euromonitor
International**

Hot Drinks in the United Arab Emirates

November 2024

Table of Contents

EXECUTIVE SUMMARY

- Hot drinks in 2024: The big picture
- 2024 key trends
- Competitive landscape
- Retailing developments
- Foodservice vs retail split
- What next for hot drinks?

MARKET DATA

- Table 1 - Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2019-2024
- Table 2 - Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2019-2024
- Table 3 - Retail Sales of Hot Drinks by Category: Volume 2019-2024
- Table 4 - Retail Sales of Hot Drinks by Category: Value 2019-2024
- Table 5 - Retail Sales of Hot Drinks by Category: % Volume Growth 2019-2024
- Table 6 - Retail Sales of Hot Drinks by Category: % Value Growth 2019-2024
- Table 7 - Foodservice Sales of Hot Drinks by Category: Volume 2019-2024
- Table 8 - Foodservice Sales of Hot Drinks by Category: % Volume Growth 2019-2024
- Table 9 - Total Sales of Hot Drinks by Category: Total Volume 2019-2024
- Table 10 - Total Sales of Hot Drinks by Category: % Total Volume Growth 2019-2024
- Table 11 - NBO Company Shares of Hot Drinks: % Retail Value 2020-2024
- Table 12 - LBN Brand Shares of Hot Drinks: % Retail Value 2021-2024
- Table 13 - Penetration of Private Label in Hot Drinks by Category: % Retail Value 2019-2024
- Table 14 - Retail Distribution of Hot Drinks by Format: % Volume 2019-2024
- Table 15 - Retail Distribution of Hot Drinks by Format and Category: % Volume 2024
- Table 16 - Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2024-2029
- Table 17 - Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2024-2029
- Table 18 - Forecast Retail Sales of Hot Drinks by Category: Volume 2024-2029
- Table 19 - Forecast Retail Sales of Hot Drinks by Category: Value 2024-2029
- Table 20 - Forecast Retail Sales of Hot Drinks by Category: % Volume Growth 2024-2029
- Table 21 - Forecast Retail Sales of Hot Drinks by Category: % Value Growth 2024-2029
- Table 22 - Forecast Foodservice Sales of Hot Drinks by Category: Volume 2024-2029
- Table 23 - Forecast Foodservice Sales of Hot Drinks by Category: % Volume Growth 2024-2029
- Table 24 - Forecast Total Sales of Hot Drinks by Category: Total Volume 2024-2029
- Table 25 - Forecast Total Sales of Hot Drinks by Category: % Total Volume Growth 2024-2029

DISCLAIMER

SOURCES

- Summary 1 - Research Sources

KEY DATA FINDINGS

2024 DEVELOPMENTS

- Coffee continues to strengthen its position, with rapid growth across the category
- Global weather conditions are driving up manufacturing costs and the price of coffee
- Speciality coffee is addressing the need for indulgent experiences

PROSPECTS AND OPPORTUNITIES

- Strong foodservice volume growth of coffee expected to continue
- Arabian coffee is expected to remain a niche in local market

Coffee set to increasingly move towards sustainability

CATEGORY DATA

Table 26 - Retail Sales of Coffee by Category: Volume 2019-2024

Table 27 - Retail Sales of Coffee by Category: Value 2019-2024

Table 28 - Retail Sales of Coffee by Category: % Volume Growth 2019-2024

Table 29 - Retail Sales of Coffee by Category: % Value Growth 2019-2024

Table 30 - Retail Sales of Fresh Ground Coffee Pods by Hard vs Soft: % Volume 2019-2024

Table 31 - NBO Company Shares of Coffee: % Retail Value 2020-2024

Table 32 - LBN Brand Shares of Coffee: % Retail Value 2021-2024

Table 33 - Forecast Retail Sales of Coffee by Category: Volume 2024-2029

Table 34 - Forecast Retail Sales of Coffee by Category: Value 2024-2029

Table 35 - Forecast Retail Sales of Coffee by Category: % Volume Growth 2024-2029

Table 36 - Forecast Retail Sales of Coffee by Category: % Value Growth 2024-2029

Tea in the United Arab Emirates

KEY DATA FINDINGS

2024 DEVELOPMENTS

Convenience trend continues to drive the shift from loose tea to tea bags

Fruit/herbal tea and functional options gain popularity

Imported brands dominate tea landscape in the United Arab Emirates

PROSPECTS AND OPPORTUNITIES

Slow shift from tea to coffee will continue over the forecast period

Global shortage of tea will ensure prices continue to rise

Sustainability in tea set to gain relevance, mostly driven by manufacturers

CATEGORY DATA

Table 37 - Retail Sales of Tea by Category: Volume 2019-2024

Table 38 - Retail Sales of Tea by Category: Value 2019-2024

Table 39 - Retail Sales of Tea by Category: % Volume Growth 2019-2024

Table 40 - Retail Sales of Tea by Category: % Value Growth 2019-2024

Table 41 - NBO Company Shares of Tea: % Retail Value 2020-2024

Table 42 - LBN Brand Shares of Tea: % Retail Value 2021-2024

Table 43 - Forecast Retail Sales of Tea by Category: Volume 2024-2029

Table 44 - Forecast Retail Sales of Tea by Category: Value 2024-2029

Table 45 - Forecast Retail Sales of Tea by Category: % Volume Growth 2024-2029

Table 46 - Forecast Retail Sales of Tea by Category: % Value Growth 2024-2029

Other Hot Drinks in the United Arab Emirates

KEY DATA FINDINGS

2024 DEVELOPMENTS

Moderate growth for other hot drinks, with children the target audience

New types of other hot drinks enjoy solid performances

Nestlé retains convincing leadership of other hot drinks

PROSPECTS AND OPPORTUNITIES

The trend for lower sugar content will challenge other hot drinks

Functionality set to gain greater relevance within the category

Private label to gain popularity, benefiting from affordable price points

CATEGORY DATA

Table 47 - Retail Sales of Other Hot Drinks by Category: Volume 2019-2024

Table 48 - Retail Sales of Other Hot Drinks by Category: Value 2019-2024

Table 49 - Retail Sales of Other Hot Drinks by Category: % Volume Growth 2019-2024

Table 50 - Retail Sales of Other Hot Drinks by Category: % Value Growth 2019-2024

Table 51 - NBO Company Shares of Other Hot Drinks: % Retail Value 2020-2024

Table 52 - LBN Brand Shares of Other Hot Drinks: % Retail Value 2021-2024

Table 53 - Forecast Retail Sales of Other Hot Drinks by Category: Volume 2024-2029

Table 54 - Forecast Retail Sales of Other Hot Drinks by Category: Value 2024-2029

Table 55 - Forecast Retail Sales of Other Hot Drinks by Category: % Volume Growth 2024-2029

Table 56 - Forecast Retail Sales of Other Hot Drinks by Category: % Value Growth 2024-2029

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/hot-drinks-in-the-united-arab-emirates/report.