

# **Baked Goods in Ecuador**

November 2025

**Table of Contents** 

# Baked Goods in Ecuador - Category analysis

## **KEY DATA FINDINGS**

## 2025 DEVELOPMENTS

Improving economy supports growth

## INDUSTRY PERFORMANCE

Prices stabilise, thus supporting demand

Packaged leavened bread registers highest value growth

## WHAT'S NEXT

Moderate growth for staples, stronger momentum for indulgence

Increasing focus on a healthier positioning

Continuing innovation keeps consumers engaged

## COMPETITIVE LANDSCAPE

Artisanal bakeries continues to dominate

Private label makes significant gains

#### **CHANNELS**

Traditional bakeries remain key

Discounters gain most value share

## **CATEGORY DATA**

Table 1 - Sales of Baked Goods by Category: Volume 2020-2025

Table 2 - Sales of Baked Goods by Category: Value 2020-2025

Table 3 - Sales of Baked Goods by Category: % Volume Growth 2020-2025

Table 4 - Sales of Baked Goods by Category: % Value Growth 2020-2025

Table 5 - Sales of Pastries by Type: % Value 2020-2025

Table 6 - NBO Company Shares of Baked Goods: % Value 2021-2025

Table 7 - LBN Brand Shares of Baked Goods: % Value 2022-2025

Table 8 - Distribution of Baked Goods by Format: % Value 2020-2025

Table 9 - Forecast Sales of Baked Goods by Category: Volume 2025-2030

Table 10 - Forecast Sales of Baked Goods by Category: Value 2025-2030

Table 11 - Forecast Sales of Baked Goods by Category: % Volume Growth 2025-2030

Table 12 - Forecast Sales of Baked Goods by Category: % Value Growth 2025-2030

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# Staple Foods in Ecuador - Industry Overview

# EXECUTIVE SUMMARY

Falling retail prices sees profit margins narrow

# KEY DATA FINDINGS

# INDUSTRY PERFORMANCE

Flat performance in 2025

Consumers continue to be price sensitive

Discounters making significant gains

# WHAT'S NEXT

Moderate growth over forecast period

Innovation key for branded players to stay ahead

Limited value growth for e-commerce

# COMPETITIVE LANDSCAPE

Procesadora Nacional de Alimentos CA holds on to top spot

Piggis Embutidos Cia Ltda gains most value share

## **CHANNELS**

Independent bakeries largest retail channel

Discounters gain most value share

# MARKET DATA

- Table 13 Sales of Staple Foods by Category: Volume 2020-2025
- Table 14 Sales of Staple Foods by Category: Value 2020-2025
- Table 15 Sales of Staple Foods by Category: % Volume Growth 2020-2025
- Table 16 Sales of Staple Foods by Category: % Value Growth 2020-2025
- Table 17 NBO Company Shares of Staple Foods: % Value 2021-2025
- Table 18 LBN Brand Shares of Staple Foods: % Value 2022-2025
- Table 19 Penetration of Private Label by Category: % Value 2021-2025
- Table 20 Distribution of Staple Foods by Format: % Value 2020-2025
- Table 21 Forecast Sales of Staple Foods by Category: Volume 2025-2030
- Table 22 Forecast Sales of Staple Foods by Category: Value 2025-2030
- Table 23 Forecast Sales of Staple Foods by Category: % Volume Growth 2025-2030
- Table 24 Forecast Sales of Staple Foods by Category: % Value Growth 2025-2030

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## **SOURCES**

Summary 1 - Research Sources

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