

# Juice in Greece

December 2025

**Table of Contents** 

## Juice in Greece - Category analysis

### **KEY DATA FINDINGS**

### 2025 DEVELOPMENTS

Price and health prove to be key factors

## INDUSTRY PERFORMANCE

Price increases drive down volumes

Fresh juice and price rises affect performance of not from concentrate 100% juice

### WHAT'S NEXT?

Recovery expected from 2027

Limited impact of digital and technological developments

Health and wellness trend supporting demand for fresh juice

## COMPETITIVE LANDSCAPE

Coca-Cola leads, while private label has strong presence

Leading brand outpaces rivals

#### **CHANNELS**

Supermarkets remains the largest channel

Growing share for convenience stores and discounters

### **CATEGORY DATA**

Table 1 - Off-trade Sales of Juice by Category: Volume 2020-2025

Table 2 - Off-trade Sales of Juice by Category: Value 2020-2025

Table 3 - Off-trade Sales of Juice by Category: % Volume Growth 2020-2025

Table 4 - Off-trade Sales of Juice by Category: % Value Growth 2020-2025

Table 5 - NBO Company Shares of Off-trade Juice: % Volume 2021-2025

Table 6 - LBN Brand Shares of Off-trade Juice: % Volume 2022-2025

Table 7 - NBO Company Shares of Off-trade Juice: % Value 2021-2025

Table 8 - LBN Brand Shares of Off-trade Juice: % Value 2022-2025

Table 9 - Forecast Off-trade Sales of Juice by Category: Volume 2025-2030

Table 10 - Forecast Off-trade Sales of Juice by Category: Value 2025-2030

Table 11 - Forecast Off-trade Sales of Juice by Category: % Volume Growth 2025-2030

Table 12 - Forecast Off-trade Sales of Juice by Category: % Value Growth 2025-2030

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## Soft Drinks in Greece - Industry Overview

# EXECUTIVE SUMMARY

Health and affordability shaping consumption

# KEY DATA FINDINGS

## INDUSTRY PERFORMANCE

Off-trade absorbing sales as consumers migrate away from on-trade spending Affordability and health shaping demand

## WHAT'S NEXT?

Continued pressure on consumer spending power

Health and wellness a major influence

Positive outlook for tourism

#### COMPETITIVE LANDSCAPE

Coca-Cola Hellenic Bottling Co leads soft drinks overall

Smaller players making gains in bottled water

#### **CHANNELS**

Supermarkets remains the leading distribution channel

Convenience stores becomes second largest channel, while e-commerce grows

Foodservice vs retail split

#### MARKET DATA

- Table 13 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2020-2025
- Table 14 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2020-2025
- Table 15 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2020-2025
- Table 16 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2020-2025
- Table 17 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2025
- Table 18 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2025
- Table 19 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2025
- Table 20 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2025
- Table 21 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2020-2025
- Table 22 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2020-2025
- Table 23 Off-trade Sales of Soft Drinks by Category: Value 2020-2025
- Table 24 Off-trade Sales of Soft Drinks by Category: % Value Growth 2020-2025
- Table 25 Sales of Soft Drinks by Total Fountain On-trade: Volume 2020-2025
- Table 26 Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2020-2025
- Table 27 NBO Company Shares of Total Soft Drinks (RTD): % Volume 2021-2025
- Table 28 LBN Brand Shares of Total Soft Drinks (RTD): % Volume 2022-2025
- Table 29 NBO Company Shares of On-trade Soft Drinks (RTD): % Volume 2021-2025
- Table 30 LBN Brand Shares of On-trade Soft Drinks (RTD): % Volume 2022-2025
- Table 31 NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2021-2025
- Table 32 LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2022-2025
- Table 33 NBO Company Shares of Off-trade Soft Drinks: % Value 2021-2025
- Table 34 LBN Brand Shares of Off-trade Soft Drinks: % Value 2022-2025
- Table 35 Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2020-2025
- Table 36 Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2020-2025
- Table 37 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2020-2025
- Table 38 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2025
- Table 39 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2025-2030
- Table 40 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2025-2030
- Table 41 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2025-2030
- Table 42 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2025-2030
- Table 43 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2025-2030
- Table 44 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2025-2030
- Table 45 Forecast Off-trade Sales of Soft Drinks by Category: Value 2025-2030
- Table 46 Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2025-2030
- Table 47 Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2025-2030
- Table 48 Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2025-2030

# **APPENDIX**

Fountain sales in Greece

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## **SOURCES**

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