

Apparel and Footwear in Sweden

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2024 DEVELOPMENTS

A fall in the population under 14 years continues to challenge sales of childrenswear

The consolidated competitive landscape is led by Lindex Sverige AB and H&M Hennes & Mauritz Sverige AB

A strong focus on sustainability shapes consumer behaviour in childrenswear

PROSPECTS AND OPPORTUNITIES

Retail value growth is set to remain positive, supported by demand for sustainable and high-quality brands A declining birth rate and the rising second-hand trend is set to challenge retail volume sales Retail e-commerce and the influence of social media are set to support retail value growth

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Dressmann retains its lead while Zara continues to gain share

Convenience and affordability drive sales of menswear on retail e-commerce

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The economy and standard segments perform well, as Bestseller Sverige AB retains its lead

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PROSPECTS AND OPPORTUNITIES

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A rising number of brands focus on sustainable materials to appeal to eco-conscious consumers

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Footwear in Sweden

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2024 DEVELOPMENTS

Women's footwear supports retail value and volume sales while sports footwear struggles

A movement towards niche and premium footwear brands impacts the competitive landscape

Players focus on omnichannel strategies while improving online services

PROSPECTS AND OPPORTUNITIES

Outdoor and performance footwear, and formal and bolder designs will drive retail value

Frequent discounting will act as a barrier to stronger growth across the forecast period

Recyclable materials and a focus on durability is set to rise as players improve their sustainable attributes

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PROSPECTS AND OPPORTUNITIES

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Maturity and rising prices are expected to challenge sales of sportswear over the forecast period

Sustainability is expected to remain a core theme in product development and marketing

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