

# Sports Drinks in the United Arab Emirates

November 2025

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## Sports Drinks in the United Arab Emirates - Category analysis

## **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Health-focused positioning and strong youth appeal sustain rapid expansion in sports drinks

## INDUSTRY PERFORMANCE

Sport drinks continues rapid rise in 2025

Consumers enjoy both regular and reduced sugar sports drinks

#### WHAT'S NEXT?

Functional positioning offers further growth opportunities

Younger consumers comprise major target audience

Health and wellness trends to have greater impact

## COMPETITIVE LANDSCAPE

Sustained success of Gatorade among dominance of international brands

Gatorade posts fastest growth among brands in 2025

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Hypermarkets leads distribution in 2025, with supermarkets in second place

E-commerce enjoys fastest expansion

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## Soft Drinks in the United Arab Emirates - Industry Overview

# EXECUTIVE SUMMARY

Momentum driven by health trends, regulation and evolving retail dynamics

## KEY DATA FINDINGS

## INDUSTRY PERFORMANCE

Volume sales rise as progress is shaped by health and indulgence trends

Marketing messages push health claims

Sustainability gains ground in packaging innovation

# WHAT'S NEXT?

Sugar tax and labelling system will impact development for soft drinks

Regulations to tighten around packaging and waste

Tech advancements set to support growth

## COMPETITIVE LANDSCAPE

Red Bull leads overall soft drinks

Local player Alokozay sees fastest growth

## **CHANNELS**

Hypermarkets leads while e-commerce rises fastest

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