

Energy Drinks in Austria

November 2025

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Energy Drinks in Austria - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Energy drinks continues to deliver positive results despite challenges

INDUSTRY PERFORMANCE

Deposit scheme fails to curb the rise of energy drinks in Austria New product development adds fuel to the category's growth

WHAT'S NEXT?

Steady growth predicted for energy drinks despite rising health consciousness Powder concentrates present a new threat to energy drinks Debates on youth protection laws will continue

COMPETITIVE LANDSCAPE

Red Bull uses limited editions to capture attention and retain its lead Hofer cuts the price of its Flying Power energy drinks to drive volume growth

CHANNELS

Supermarkets benefit from accessibility and reach
Vending and e-commerce tap into the demand for convenience

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Soft Drinks in Austria - Industry Overview

EXECUTIVE SUMMARY

New bottle deposit regulation deals a short-term blow to sales of soft drinks

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Mixed performances seen across soft drinks but overall sales decline in 2025 New bottle deposit scheme has a big impact on the market On-trade sales continue to recover thanks to improving consumer sentiment

WHAT'S NEXT?

Players likely to respond to deposit scheme with new packaging innovations Tap water could pose a threat to sales of soft drinks New product development likely to focus on healthier options

COMPETITIVE LANDSCAPE

Coca-Cola retains the lead but loses share in 2025

Competition heats up with private label making further inroads

CHANNELS

Supermarkets dominate thanks to the channel's strong reach

Vending and e-commerce continue to win share but challenges remain

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