

Processed Fruit and Vegetables in Costa Rica

November 2025

Table of Contents

Processed Fruit and Vegetables in Costa Rica - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Increased product variety and convenience trend fuel growth

INDUSTRY PERFORMANCE

Expansion of shelf stable options and consumer demand for convenience drive growth Shelf stable beans popular in meals and as a snack

WHAT'S NEXT?

Private label to increase its offering

Growth of organic, preservative-free options

Processed fruit and vegetables could offer varieties that are not available in the country fresh

COMPETITIVE LANDSCAPE

Leading Distribuidora Lucema SA offers a wide selection of canned fruit and vegetables Supermarkets remain the leading distribution channel

E-commerce expands as consumers have grown more confident in online shopping

CATEGORY DATA

- Table 1 Sales of Processed Fruit and Vegetables by Category: Volume 2020-2025
- Table 2 Sales of Processed Fruit and Vegetables by Category: Value 2020-2025
- Table 3 Sales of Processed Fruit and Vegetables by Category: % Volume Growth 2020-2025
- Table 4 Sales of Processed Fruit and Vegetables by Category: % Value Growth 2020-2025
- Table 5 Sales of Frozen Processed Vegetables by Type: % Value Breakdown 2020-2025
- Table 6 NBO Company Shares of Processed Fruit and Vegetables: % Value 2021-2025
- Table 7 LBN Brand Shares of Processed Fruit and Vegetables: % Value 2022-2025
- Table 8 Distribution of Processed Fruit and Vegetables by Format: % Value 2020-2025
- Table 9 Forecast Sales of Processed Fruit and Vegetables by Category: Volume 2025-2030
- Table 10 Forecast Sales of Processed Fruit and Vegetables by Category: Value 2025-2030
- Table 11 Forecast Sales of Processed Fruit and Vegetables by Category: % Volume Growth 2025-2030
- Table 12 Forecast Sales of Processed Fruit and Vegetables by Category: % Value Growth 2025-2030

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Staple Foods in Costa Rica - Industry Overview

EXECUTIVE SUMMARY

With budgets stretched, consumers remain highly price conscious

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Consumer Price Index (IPC) shows a decline in prices for several categories

Impact of declining tourism and contraband

Health and wellness driving demand for better-for-you products

Influence of social media and convenience

WHAT'S NEXT?

Increased interest in healthy and functional foods

Global flavours to gain traction

Rising influence of social media

COMPETITIVE LANDSCAPE

Consumers appreciate the freshness of artisanal products

Cía Numar SA benefits from its widely recognised and trusted brands

CHANNELS

Supermarkets lead, offering a wide product range, lower prices and convenience

Convenient e-commerce's penetration continues to grow

Low prices attract

MARKET DATA

Table 13 - Sales of Staple Foods by Category: Volume 2020-2025

Table 14 - Sales of Staple Foods by Category: Value 2020-2025

Table 15 - Sales of Staple Foods by Category: % Volume Growth 2020-2025

Table 16 - Sales of Staple Foods by Category: % Value Growth 2020-2025

Table 17 - NBO Company Shares of Staple Foods: % Value 2021-2025

Table 18 - LBN Brand Shares of Staple Foods: % Value 2022-2025

Table 19 - Penetration of Private Label by Category: % Value 2021-2025

Table 20 - Distribution of Staple Foods by Format: % Value 2020-2025

Table 21 - Forecast Sales of Staple Foods by Category: Volume 2025-2030

Table 22 - Forecast Sales of Staple Foods by Category: Value 2025-2030

Table 23 - Forecast Sales of Staple Foods by Category: % Volume Growth 2025-2030

Table 24 - Forecast Sales of Staple Foods by Category: % Value Growth 2025-2030

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SOURCES

Summary 1 - Research Sources

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