

# Processed Fruit and Vegetables in Pakistan

November 2025

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## Processed Fruit and Vegetables in Pakistan - Category analysis

## **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Convenience and quality concerns drive growth

#### INDUSTRY PERFORMANCE

Rising demand for convenience fuels sales

Shelf stable beans sees fastest growth

#### WHAT'S NEXT?

Health concerns will facilitate shift towards packaged produce

Players to harness export potential

Shift towards sustainable packaging

## COMPETITIVE LANDSCAPE

Quick Food Industries leverages vertical integration to drive sales

Fragmented market beyond leading players

### **CHANNELS**

Small local grocers remains dominant channel

E-commerce remains underdeveloped, despite rapid growth

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# Staple Foods in Pakistan - Industry Overview

# EXECUTIVE SUMMARY

Expansion of modern retail fuels staple food sales

## KEY DATA FINDINGS

## INDUSTRY PERFORMANCE

Convenience and urbanisation drive robust growth

Consumers shift from unpackaged to packaged formats mid rising focus on food safety and quality Affordability remains key as local production expands

# WHAT'S NEXT?

Changing lifestyles and retail formalisation will drive growth

Competition will intensify as players expand their portfolios and invest in geographical expansion

Health and wellness trend will gain traction in urban areas

## COMPETITIVE LANDSCAPE

Engro leads fragmented landscape

Matco gains share at expense of smaller competitors

## **CHANNELS**

Small local grocers face growing competition from modern trade

E-commerce shows rapid expansion

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