

# Juice in South Korea

November 2025

Table of Contents

## Juice in South Korea - Category analysis

#### **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Health trend and demographic shifts reshape juice in Korea

#### INDUSTRY PERFORMANCE

Juice faces headwinds as consumers move away from sugar in all forms Natural nutrients and vegetable juices cushion decline in juice

## WHAT'S NEXT?

More players in juice expected to navigate decline with functional innovation Kim's Club watermelon juice redefines freshness and convenience in juice in Korea A debate is brewing over sweeteners in zero sugar children's juices in South Korea

#### COMPETITIVE LANDSCAPE

Lotte Chilsung innovates with low sugar juices for health-conscious consumers
Paldo sees robust growth as brands innovate for young consumers in South Korea

#### **CHANNELS**

Subscription models ensure retail e-commerce extends its distribution lead

The enduring importance of convenience stores for sales of juice in South Korea

#### **CATEGORY DATA**

- Table 1 Off-trade Sales of Juice by Category: Volume 2020-2025
- Table 2 Off-trade Sales of Juice by Category: Value 2020-2025
- Table 3 Off-trade Sales of Juice by Category: % Volume Growth 2020-2025
- Table 4 Off-trade Sales of Juice by Category: % Value Growth 2020-2025
- Table 5 NBO Company Shares of Off-trade Juice: % Volume 2021-2025
- Table 6 LBN Brand Shares of Off-trade Juice: % Volume 2022-2025
- Table 7 NBO Company Shares of Off-trade Juice: % Value 2021-2025
- Table 8 LBN Brand Shares of Off-trade Juice: % Value 2022-2025
- Table 9 Forecast Off-trade Sales of Juice by Category: Volume 2025-2030
- Table 10 Forecast Off-trade Sales of Juice by Category: Value 2025-2030
- Table 11 Forecast Off-trade Sales of Juice by Category: % Volume Growth 2025-2030
- Table 12 Forecast Off-trade Sales of Juice by Category: % Value Growth 2025-2030

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# Soft Drinks in South Korea - Industry Overview

## **EXECUTIVE SUMMARY**

Health trends and channel shifts are reshaping soft drinks

## KEY DATA FINDINGS

## INDUSTRY PERFORMANCE

Health trends drive polarisation amidst static volumes Inflation fuels shift to private label and varied pack sizes Health-conscious consumers fuel premiumisation in soft drinks Soft drinks embraces cultural trends for growth in South Korea

## WHAT'S NEXT?

Health awareness and regulation to reshape soft drinks in South Korea

Players will move towards premiumisation, eco-packaging, and digital channels

#### COMPETITIVE LANDSCAPE

Lotte Chilsung and Coca-Cola Drive Innovation and Health Trends Character-led innovation drives dynamic growth for Paldo

#### **CHANNELS**

Convenience stores is an important distribution channel due to on-the-go appeal

Retail e-commerce platforms are driving efficiency and value in soft drinks

Foodservice sees steady but sluggish recovery towards pre-pandemic levels

#### MARKET DATA

- Table 13 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2020-2025
- Table 14 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2020-2025
- Table 15 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2020-2025
- Table 16 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2020-2025
- Table 17 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2025
- Table 18 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2025
- Table 19 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2025
- Table 20 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2025
- Table 21 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2020-2025
- Table 22 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2020-2025
- Table 23 Off-trade Sales of Soft Drinks by Category: Value 2020-2025
- Table 24 Off-trade Sales of Soft Drinks by Category: % Value Growth 2020-2025
- Table 25 Sales of Soft Drinks by Total Fountain On-trade: Volume 2020-2025
- Table 26 Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2020-2025
- Table 27 NBO Company Shares of Total Soft Drinks (RTD): % Volume 2021-2025
- Table 28 LBN Brand Shares of Total Soft Drinks (RTD): % Volume 2022-2025
- Table 29 NBO Company Shares of On-trade Soft Drinks (RTD): % Volume 2021-2025
- Table 30 LBN Brand Shares of On-trade Soft Drinks (RTD): % Volume 2022-2025
- Table 31 NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2021-2025
- Table 32 LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2022-2025
- Table 33 NBO Company Shares of Off-trade Soft Drinks: % Value 2021-2025
- Table 34 LBN Brand Shares of Off-trade Soft Drinks: % Value 2022-2025
- Table 35 Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2020-2025
- Table 36 Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2020-2025
- Table 37 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2020-2025
- Table 38 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2025
- Table 39 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2025-2030
- Table 40 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2025-2030
- Table 41 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2025-2030
- Table 42 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2025-2030
- Table 43 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2025-2030
- Table 44 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2025-2030
- Table 45 Forecast Off-trade Sales of Soft Drinks by Category: Value 2025-2030
- Table 46 Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2025-2030
- Table 47 Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2025-2030
- Table 48 Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2025-2030

## **APPENDIX**

Fountain sales in South Korea

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