

Sports Drinks in Morocco

November 2025

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Sports Drinks in Morocco - Category analysis

2025 DEVELOPMENTS

Sports drinks is a niche category driven by powders and specialty retail

INDUSTRY PERFORMANCE

Sports drinks remain a niche category as consumer preference bottled water and energy drinks Electrolyte powders and sachets are sold through specialty retailers and online marketplaces

WHAT'S NEXT?

Rising awareness and urban gyms may drive modest growth for sports drinks in Morrocco Digital and specialty retail are set to support the rise of sachet-based sports drinks Policy and wellness trends are expected to favour lower-sugar hydration options

COMPETITIVE LANDSCAPE

A fragmented competitive landscape and limited presence keep sports drinks niche Energy drinks limit the growth potential of sports drinks in Morocco

CHANNELS

Retail e-commerce and specialty retail lead sports drinks distribution in Morocco Sports specialty retail drives sales of sports drinks in Morocco in 2025

CATEGORY DATA

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Soft Drinks in Morocco - Industry Overview

EXECUTIVE SUMMARY

Affordability, health trends, and on-the-go consumption drives growth for soft drinks

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Macroeconomic recovery and evolving retail dynamics drive soft drink sales in 2025 Health consciousness and sugar reduction shape consumer preferences Trust, sustainability, and packaging influence soft drinks dynamic in 2025

WHAT'S NEXT?

Growth is expected to be driven by economic recovery, urbanisation and health awareness Innovation and product diversification are expected to meet evolving consumer preferences Price sensitivity, promotions, and widespread distribution will remain key

COMPETITIVE LANDSCAPE

Les Eaux Minérales d'Oulmès and Coca-Cola Morocco leads soft drinks in 2025 Les Eaux Minérales d'Oulmès and Agro Juice Processing SA drive growth in 2025

CHANNELS

Small local grocers drives sales while discounters continues to expand in Morocco

The on-trade channel outpaces off-trade amid tourism-driven demand and premiumisation

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