



**Euromonitor
International**

Fine Wines/Champagne and Spirits in the US

October 2025

Table of Contents

KEY DATA FINDINGS

2025 DEVELOPMENTS

- Growth in fine wines/champagne and spirits as consumers seek authenticity
- Luxury players drive growth with premium and sustainable offerings
- Growing demand for premium limited-edition alcoholic drinks drives growth

PROSPECTS AND OPPORTUNITIES

- Affluent consumers will drive demand for premium drinks, although mindful drinking evident
- Luxury spirits brands to drive sustainability and storytelling
- Rising home consumption expected to drive growth as consumers seek to entertain at home

CATEGORY DATA

- Table 1 - Sales of Fine Wines/Champagne and Spirits by Category: Value 2020-2025
- Table 2 - Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2020-2025
- Table 3 - NBO Company Shares of Fine Wines/Champagne and Spirits: % Value 2020-2024
- Table 4 - LBN Brand Shares of Fine Wines/Champagne and Spirits: % Value 2021-2024
- Table 5 - Distribution of Fine Wines/Champagne and Spirits by Format: % Value 2020-2025
- Table 6 - Forecast Sales of Fine Wines/Champagne and Spirits by Category: Value 2025-2030
- Table 7 - Forecast Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2025-2030

COUNTRY REPORTS DISCLAIMER

Luxury Goods in the US - Industry Overview

EXECUTIVE SUMMARY

- Luxury goods in 2025: The big picture
- 2025 key trends
- Competitive landscape
- Retail developments
- What next for luxury goods?

MARKET DATA

- Table 8 - Sales of Luxury Goods by Category: Value 2020-2025
- Table 9 - Sales of Luxury Goods by Category: % Value Growth 2020-2025
- Table 10 - Inbound Receipts for Luxury Goods by Country of Origin: Value 2020-2025
- Table 11 - NBO Company Shares of Luxury Goods: % Value 2020-2024
- Table 12 - LBN Brand Shares of Luxury Goods: % Value 2021-2024
- Table 13 - Distribution of Luxury Goods by Format and Category: % Value 2025
- Table 14 - Forecast Sales of Luxury Goods by Category: Value 2025-2030
- Table 15 - Forecast Sales of Luxury Goods by Category: % Value Growth 2025-2030

COUNTRY REPORTS DISCLAIMER

SOURCES

- Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/fine-wines-champagne-and-spirits-in-the-us/report.