

# Edible Oils in Colombia

November 2025

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# Edible Oils in Colombia - Category analysis

## **KEY DATA FINDINGS**

#### 2025 DEVELOPMENTS

Colombia's edible oils market posts moderate growth amid economic uncertainty

### INDUSTRY PERFORMANCE

Rationalised consumption and promotional activity define category dynamics Olive oil gains momentum as consumers embrace premium and health cues

#### WHAT'S NEXT?

Volume recovery expected as affordability improves and health trends deepen Health and wellness innovation to drive reformulation and brand differentiation

## COMPETITIVE LANDSCAPE

Private label leadership strengthened by affordability and reach Manuelita leverages imported brands to expand in premium olive oil

## **CHANNELS**

Discounters consolidate dominance while elevating private label perception

Convenience stores and digital channels expand accessibility and modernise shopping

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# **EXECUTIVE SUMMARY**

Colombia's cooking ingredients and meals market grows through value-driven strategies

# **KEY DATA FINDINGS**

# INDUSTRY PERFORMANCE

Home cooking revival drives innovation in herbs, spices and seasonings Collaborations between brands strengthen visibility and consumer engagement Digital influence and experiential marketing reshape brand strategies

# WHAT'S NEXT?

Innovation to remain centred on health, convenience and differentiation

Social media and emotional connection will continue to shape purchasing behaviour

Health-focused reformulations and plant-based innovation to gain momentum

#### COMPETITIVE LANDSCAPE

Private label consolidates leadership amid fragmentation

Smaller local players gain ground through specialisation and premium appeal

Retailer-driven innovation elevates private label perception

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