

Edible Oils in Australia

November 2025

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Edible Oils in Australia - Category analysis

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2025 DEVELOPMENTS

Edible oils growth driven by price hikes as consumers adapt to rising costs

INDUSTRY PERFORMANCE

High prices restricting the demand for edible oils Soaring price of olive oil constricts demand

WHAT'S NEXT?

High price of olive oil likely to restrict consumer spending despite strong demand Health and wellness trend likely to impact the consumption of edible oils Private label still full of potential thanks to more affordable pricing

COMPETITIVE LANDSCAPE

Cobram Estate leads but faces stiff competition from Aldi Conga Foods reports dynamic growth through efforts to tackle price increases

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Supermarkets continue to dominate sales

E-commerce gains ground through promise of convenience and value

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Cooking ingredients and meals growth impacted by financial hardship and price rises

KEY DATA FINDINGS

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Slow economic recovery limits growth in cooking ingredients and meals in 2025 Healthy eating remains a key focus of demand and new product development Global trends inform new product development

WHAT'S NEXT?

Sales set for steady growth as consumer spending sees a slow recovery Products that support long-term health will be key to growth Private label faces a fight to retain its share as the economy recovers

COMPETITIVE LANDSCAPE

HelloFresh remains popular with its brand of healthy convenience Marley Spoon finding success in food kits with its premium offering

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