



Euromonitor
International

Fine Wines/Champagne and Spirits in Spain

October 2025

Table of Contents

KEY DATA FINDINGS

2025 DEVELOPMENTS

Resilient performance as consumers look to indulge with premium beverages
Highly fragmented competitive landscape dominated by smaller players
Local producers look to export markets to increase reach

PROSPECTS AND OPPORTUNITIES

Premiumisation and wellness trends to drive future development
Luxury brands to adopt sustainability and mindful drinking strategies
Rising demand for premium drinks to drive off-trade sales growth

CATEGORY DATA

Table 1 - Sales of Fine Wines/Champagne and Spirits by Category: Value 2020-2025
Table 2 - Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2020-2025
Table 3 - NBO Company Shares of Fine Wines/Champagne and Spirits: % Value 2020-2024
Table 4 - LBN Brand Shares of Fine Wines/Champagne and Spirits: % Value 2021-2024
Table 5 - Distribution of Fine Wines/Champagne and Spirits by Format: % Value 2020-2025
Table 6 - Forecast Sales of Fine Wines/Champagne and Spirits by Category: Value 2025-2030
Table 7 - Forecast Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2025-2030

Luxury Goods in Spain - Industry Overview

EXECUTIVE SUMMARY

Luxury goods in 2025: The big picture
2025 key trends
Competitive landscape
Retail developments
What next for luxury goods?

MARKET DATA

Table 8 - Sales of Luxury Goods by Category: Value 2020-2025
Table 9 - Sales of Luxury Goods by Category: % Value Growth 2020-2025
Table 10 - Inbound Receipts for Luxury Goods by Country of Origin: Value 2020-2025
Table 11 - NBO Company Shares of Luxury Goods: % Value 2020-2024
Table 12 - LBN Brand Shares of Luxury Goods: % Value 2021-2024
Table 13 - Distribution of Luxury Goods by Format and Category: % Value 2025
Table 14 - Forecast Sales of Luxury Goods by Category: Value 2025-2030
Table 15 - Forecast Sales of Luxury Goods by Category: % Value Growth 2025-2030

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/fine-wines-champagne-and-spirits-in-spain/report.