

Sweet Spreads in Bolivia

November 2025

Table of Contents

Sweet Spreads in Bolivia - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Fruit prices and inflation impact demand

INDUSTY PERFORMANCE

Jam price hikes due to higher logistics costs and rising raw material prices Honey gains ground

WHAT'S NEXT?

Tradition of sweet spreads with bread supports demand

Expansion of functional products

Focus on fewer artificial preservatives and colours, and natural ingredients

COMPETITIVE LANDSCAPE

Highly fragmented market led by Granja Avícola Integral Sofía Ltda

Orieta benefits from the exit of the Arcor Bolivia SA's brands and its affordability

CHANNELS

Small local grocers and popular street markets strengthen their position amid reduced consumer spending E-commerce sales remain minimal

CATEGORY DATA

- Table 1 Sales of Sweet Spreads by Category: Volume 2020-2025
- Table 2 Sales of Sweet Spreads by Category: Value 2020-2025
- Table 3 Sales of Sweet Spreads by Category: % Volume Growth 2020-2025
- Table 4 Sales of Sweet Spreads by Category: % Value Growth 2020-2025
- Table 5 NBO Company Shares of Sweet Spreads: % Value 2021-2025
- Table 6 LBN Brand Shares of Sweet Spreads: % Value 2022-2025
- Table 7 Distribution of Sweet Spreads by Format: % Value 2020-2025
- Table 8 Forecast Sales of Sweet Spreads by Category: Volume 2025-2030
- Table 9 Forecast Sales of Sweet Spreads by Category: Value 2025-2030
- Table 10 Forecast Sales of Sweet Spreads by Category: % Volume Growth 2025-2030
- Table 11 Forecast Sales of Sweet Spreads by Category: % Value Growth 2025-2030

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Cooking Ingredients and Meals in Bolivia - Industry Overview

EXECUTIVE SUMMARY

Inflation leads to higher prices and cautious spending

KEY DATA FINDINGS

INDUSTRY PERFORMANCE

Positive value growth driven by inflation

Price sensitivity influences purchasing decisions

WHAT'S NEXT?

Moderate growth as key categories already enjoy high market penetration

Price to remain the primary driver of purchasing decisions

Rising health consciousness

COMPETITIVE LANDSCAPE

Industrias de Aceite SA retains its lead Local brands outperform

CHANNELS

Small local grocers continue to play a significant role

E-commerce remains niche

MARKET DATA

- Table 12 Sales of Cooking Ingredients and Meals by Category: Volume 2020-2025
- Table 13 Sales of Cooking Ingredients and Meals by Category: Value 2020-2025
- Table 14 Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2020-2025
- Table 15 Sales of Cooking Ingredients and Meals by Category: % Value Growth 2020-2025
- Table 16 NBO Company Shares of Cooking Ingredients and Meals: % Value 2021-2025
- Table 17 LBN Brand Shares of Cooking Ingredients and Meals: % Value 2022-2025
- Table 18 Penetration of Private Label by Category: % Value 2020-2025
- Table 19 Distribution of Cooking Ingredients and Meals by Format: % Value 2020-2025
- Table 20 Forecast Sales of Cooking Ingredients and Meals by Category: Volume 2025-2030
- Table 21 Forecast Sales of Cooking Ingredients and Meals by Category: Value 2025-2030
- Table 22 Forecast Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2025-2030
- Table 23 Forecast Sales of Cooking Ingredients and Meals by Category: % Value Growth 2025-2030

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SOURCES

Summary 1 - Research Sources

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