

# Edible Oils in Nigeria

November 2025

**Table of Contents** 

# Edible Oils in Nigeria - Category analysis

## **KEY DATA FINDINGS**

## 2025 DEVELOPMENTS

Price increases soften and demand rises

## INDUSTRY PERFORMANCE

Exchange rate pressures and informal imports shape market dynamics Soy oil leads growth on health positioning and affordability

## WHAT'S NEXT?

Economic recovery and population growth to sustain expansion
Health awareness fuels diversification into premium oil types
Competition and local sourcing to shape future affordability and innovation

## COMPETITIVE LANDSCAPE

PZ Wilmar maintains category leadership through Devon King's Chi Ltd's Golden Terra builds brand equity through effective storytelling

#### **CHANNELS**

Traditional retailers remain the cornerstone of distribution

Supermarkets broaden appeal but face economic headwinds

E-commerce grows slowly as consumers favour in-person purchasing

## **CATEGORY DATA**

Table 1 - Sales of Edible Oils by Category: Volume 2020-2025

Table 2 - Sales of Edible Oils by Category: Value 2020-2025

Table 3 - Sales of Edible Oils by Category: % Volume Growth 2020-2025

Table 4 - Sales of Edible Oils by Category: % Value Growth 2020-2025

Table 5 - NBO Company Shares of Edible Oils: % Value 2021-2025

Table 6 - LBN Brand Shares of Edible Oils: % Value 2022-2025

Table 7 - Distribution of Edible Oils by Format: % Value 2020-2025

Table 8 - Forecast Sales of Edible Oils by Category: Volume 2025-2030

Table 9 - Forecast Sales of Edible Oils by Category: Value 2025-2030

Table 10 - Forecast Sales of Edible Oils by Category: % Volume Growth 2025-2030

Table 11 - Forecast Sales of Edible Oils by Category: % Value Growth 2025-2030

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# Cooking Ingredients and Meals in Nigeria - Industry Overview

# EXECUTIVE SUMMARY

More stable economic conditions enable stronger spending

# KEY DATA FINDINGS

# INDUSTRY PERFORMANCE

Innovation in blended products and convenience formats drives value Smaller pack sizes sustain accessibility and broaden category reach

## WHAT'S NEXT?

Steady category expansion supported by economic recovery and urbanisation Competition, localisation, and innovation to define the next growth phase Visibility, distribution, and digital access emerge as key strategic priorities

## COMPETITIVE LANDSCAPE

Nestlé Nigeria Plc maintains leadership through Maggi's scale and trust TGI Distri Ltd expands presence through affordable innovation Local players leverage authenticity, affordability, and niche innovation

### **CHANNELS**

Traditional grocers remain dominant amid economic constraints Supermarkets gain share as modern retail broadens appeal E-commerce expands slowly but steadily as habits evolve

## MARKET DATA

- Table 12 Sales of Cooking Ingredients and Meals by Category: Volume 2020-2025
- Table 13 Sales of Cooking Ingredients and Meals by Category: Value 2020-2025
- Table 14 Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2020-2025
- Table 15 Sales of Cooking Ingredients and Meals by Category: % Value Growth 2020-2025
- Table 16 NBO Company Shares of Cooking Ingredients and Meals: % Value 2021-2025
- Table 17 LBN Brand Shares of Cooking Ingredients and Meals: % Value 2022-2025
- Table 18 Penetration of Private Label by Category: % Value 2020-2025
- Table 19 Distribution of Cooking Ingredients and Meals by Format: % Value 2020-2025
- Table 20 Forecast Sales of Cooking Ingredients and Meals by Category: Volume 2025-2030
- Table 21 Forecast Sales of Cooking Ingredients and Meals by Category: Value 2025-2030
- Table 22 Forecast Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2025-2030
- Table 23 Forecast Sales of Cooking Ingredients and Meals by Category: % Value Growth 2025-2030

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## SOURCES

Summary 1 - Research Sources

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